

# Guide to the Eugene Martin Christiansen Papers

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# **Summary Information**

**Repository:** University of Nevada, Las Vegas. University Libraries. Special

Collections and Archives.

**Creator:** Christiansen, Eugene Martin, 1944-

**Contributor:** Christiansen Capital Advisors, LLC

**Title:** Eugene Martin Christiansen Papers

**ID:** MS-00561

**Date [inclusive]:** 1948 to 2017

**Date [bulk]:** 1975 to 2005

**Physical** 166.5 Cubic Feet (254 boxes and 1 oversized box)

**Description:** 

**Physical** 139.6 Linear Feet

Description:

**Physical** 854 Digital Files (0.803 GB)

**Description:** 

**Physical Location:** The collection is stored in the Lied Automated Storage and

Retrieval Unit (LASR). Advanced notice may be required to access

these materials.

Language of the

**Material**:

English

**Abstract:** The Eugene Martin Christiansen Papers (dating from 1948 to

2017, with the bulk of the materials dating from 1975 to 2005) contain research files, reports, and presentations about gambling written and collected by gaming consultant Eugene Martin

Christiansen. Most of the collection is comprised of research files and reports about legalized gambling, casinos, hotels, racetracks, and entertainment venues, including the economic impacts of legalized gaming, feasibility studies for opening new casinos and racetracks, popularity of off-track betting, horse and dog racing, table games, gambling addiction, gaming regulation, taxes, lotteries, and Native American gaming. The collection also includes research files covering state and municipal regulation of gaming, significant individuals in the gaming industry,

prominent hotels and casinos, gaming research conferences, financial reports, and international regulation of gaming. The collection also contains a small amount of business records from Christiansen's entertainment company Feature Film Finance &

Production.

#### **Preferred Citation**

Eugene Martin Christiansen Papers, 1948-2015. MS-00561. Special Collections and Archives, University Libraries, University of Nevada, Las Vegas. Las Vegas, Nevada.

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# **Biographical Note**

Eugene Martin Christiansen is a consultant and chairman of Christiansen Capital Advisors, LLC. He has worked as a consultant for the commercial gaming and entertainment industries since 1976. He has written extensively on gambling legalization and regulation, the economic impacts of legalized gambling, taxation of gambling and entertainment, Native American gaming, and parimutuel wagering. His book, *The Business of Risk: Commercial Gambling in Mainstream America* (co-authored with Vicki Abt and James F. Smith), was published by the University Press of Kansas in 1985.

Christiansen is a member of the National Council on Problem Gambling and the Institute for the Study of Gambling and Commercial Gaming at the University of Nevada, Reno. He is a graduate of the University of California at Berkeley.

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## **Scope and Contents Note**

The Eugene Martin Christiansen Papers (dating from 1948 to 2017, with the bulk of the materials dating from 1975 to 2005) contain research files, reports, and presentations about gambling written and collected by gaming consultant Eugene Martin Christiansen. Most of the collection is comprised of research files and reports about legalized gambling, casinos, hotels, racetracks, and entertainment venues, including the economic impacts of legalized gaming, feasibility studies for opening new casinos and racetracks, popularity of off-track betting, horse and dog racing, table games, gambling addiction, gaming regulation, taxes, lotteries, and Native American gaming. Some subject and research files contain born-digital materials. The collection includes research files covering state and municipal regulation of gaming, significant individuals in the gaming industry, prominent hotels and casinos, gaming research conferences, financial reports, and international regulation of gaming. The collection contains files from Christiansen's private research firm Christiansen Capital Advisors, LLC (formerly Christiansen/Cummings Associates), as well as research, newsletters, and correspondence with other financial institutions such as Prudential Financial, Bear Stearns, Donaldson, Lufkin & Jenrette Securities, Smith Barney, Goldman Sachs,

and Oppenheimer & Co. The collection also contains newsletters from gaming interest groups, trade publications, drafts of Christiansen's book *The Business of Risk*, correspondence with state regulatory agencies, printouts of financial and attendance records for racetracks, and legal files. The collection also contains a small amount of business records from Christiansen's entertainment company, Feature Film Finance & Production (FFF&P).

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# Arrangement

The collection is organized into seven series:

Series I. Subject files, 1950-2013;

Series II. Financial and economic reports, 1950-2017;

Series III. Client files, 1977-2015;

Series IV. Laws and gaming regulation files, 1948-2005;

Series V. Racetrack, casino, and hotel files, 1950-2009;

Series VI. Entertainment business files, 1988-2010;

Series VII. Gaming conference files, newsletters, and correspondence, 1974-2012.

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### **Administrative Information**

#### **Access Note**

Collection is open for research, with the exception of materials that are restricted per donor agreement to protect privacy and confidentiality. Restrictions are noted at the file level of this inventory and will be open for research on the dates indicated. The donor placed restrictions on select files that will be opened January 1, 2027, and he agreed to open files originally marked "confidential" on January 1, 2047. Files that were identified as a legal work product are restricted for 75 years, until January 1, 2092, at which time they may be opened, pending further review. Arrangements must be made in advance to access digital files; please contact UNLV Special Collections and Archives for additional information.

#### **Publication Rights**

Materials in this collection may be protected by copyrights and other rights. See <u>Reproductions</u> and <u>Use</u> on the UNLV Special Collections and Archives website for more information about reproductions and permissions to publish.

#### **Acquisition Note**

Materials were donated in 2009 and 2016 by Eugene Martin Christiansen; accession numbers 2009-24 and 2016-036.

#### **Processing Note**

The collection was minimally described at the time of accessioning. In 2016 and 2017, as part of the National Historical Publications and Records Commission (NHPRC) grant-funded project "America's Great Gamble," Lindsay Oden, Hana Gutierrez, and Lee Hanover processed, arranged, and described the materials. In 2019 and 2020, Sarah Jones minimally processed the born-digital materials and transferred them off optical discs and floppy disks. Numerous files failed to transfer due to corrupted files. No access copies were created at the time of processing.

In all cases, the names of federally recognized Native American nations used in the finding aid were taken from the "Indian Entities Recognized and Eligible To Receive Services From the United States Bureau of Indian Affairs" compiled by the Bureau of Indian Affairs in the 2016 edition of the Federal Register. However, when autonyms and native language names were available, they were placed before the Federal Register name. Outdated Federal Register names were also listed if the current Federal Register name had been edited or changed significantly by the government. For non-federally recognized nations, the name found on the primary document in the collection or the name found on the group's website was used. Canadian First Nations names were drawn from the "Aboriginal Affairs and Northern Development Canada" website.

Sources: Department of the Interior, Bureau of Indian Affairs. Notice. "Indian Entities Recognized and Eligible to Receive Services from the United States Bureau of Indian Affairs." *Federal Register* 81, no. 86 (May 4, 2016): 26826-26832.

"Search by First Nation." Aboriginal Affairs and Northern Development Canada, June 14, 2016. http://fnp-ppn.aandc-aadnc.gc.ca/fnp/Main/Search/SearchFN.aspx?lang=eng.

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# **Names and Subjects**

- Gambling
- Casinos--Laws and legislation
- Gambling -- Law and legislation

- · Horse racing -- Law and legislation
- Dog racing
- Gambling on Indian reservations
- Indians--Gambling
- Off-reservation casinos
- Lotteries
- Lotteries -- United States
- feasibility studies
- Casinos
- Hotels
- Racetracks
- Motion picture industry
- · Pari-mutuel betting
- · Horse racing -- Betting
- Harness racing

# **Collection Inventory**

#### Subject files, 1950 to 2013

Physical Description: 27.52 Cubic Feet (42 boxes and 1 oversize box)

Physical Description: 24.60 Linear Feet

Scope and Contents Note: Materials contain reports, newspaper articles, correspondence, brochures, and publications from 1950 to 2013 collected by Eugene Martin Christiansen as part of his research on gaming. The subjects include legal and illegal gaming, gaming equipment, casino licensing, bankruptcies and lawsuits, internet gaming, Native American gaming, lotteries, significant people and companies in gaming and entertainment, and racing. The series is comprised primarily of newspaper articles and correspondence curated for research on gaming.

Arrangement: The series is organized into five subseries:

Subseries I.A. Gaming research files, 1950-2011;

Subseries I.B. Native American gaming subject files, 1980-2011:

Subseries I.C. Lotteries subject files, 1978-2006:

Subseries I.D. People in the gaming and entertainment industries subject files, 1975-2002;

Subseries I.E. Horse racing and dog racing subject files, 1968-2013.

#### Gaming research files, 1950 to 2011

Physical Description: 14.07 Cubic Feet (22 boxes)

Physical Description: 11.90 Linear Feet

Scope and Contents Note: Materials contain newspaper articles and publications on gambling from 1950 to 2011 collected by Eugene Martin Christiansen. The materials are primarily comprised of newspaper articles on subjects such as legal and illegal gaming, crime, taxes, proposed gaming legislation and regulations, casino games, pari-mutuel wagering, bankruptcies and lawsuits, casino design, and casino licensing.

Arrangement: Materials are arranged alphabetically by subject.

Title/Description Containers

Abt Associates report on illegal source income, 199	0 box 001
Acres Gaming Inc. news reports, 1994, 1998	box 001
Advanced Patent news reports, 1976	box 001
Ader, James news report, 2001	box 001
Advertising Age news report, 1983	box 001
AES Technology Systems news report and correspo	ondence, 1979 box 001
Airline gambling news reports, 1993-1996	box 001
Alberta Gaming Research Institute booklet and and 2011	nual report, 2003, box 001
Alco Standard Corp. news report, 1992	box 001
Alcohol article, 1997	box 001
All-Sports Record Book horseracing rules, 1950	box 001
Allied Leisure Industries news report, 1979	box 001
Alpine Gaming Inc. news reports, 1994	box 001
American Bingo and Gaming Corp. stock reports, 1	998 box 001
American Racing Manual, 1951	box 001
American Sports Advisors Inc. news reports, 1981	box 001
American Wagering Inc. stock reports, 1996, 1998,	2000 box 001
Amtote news report and reports, 1990-1992	box 001
Anchor Gaming annual reports, equity research, at 1996-1999	nd news reports, box 001
The Annals of the American Academy of Political a articles on gambling, 1950, 1997	nd Social Science box 001
AP/Sports Marketing Group poll news reports, 1993	3 box 001
Apollo Investment Fund news reports, 1993-1995	box 001
ARA Services court decisions and news reports, 19	78-1982 box 001
Argent Corp. news reports, 1976-1979	box 001
Argosy Gaming newspaper clippings and stock rep	ort, 1993-1994, 2000 box 001
Aristocrat Leisure Industries newspaper clippings 1998	and report, 1992, box 001
Aristocrat Leisure Industries correspondence and 1992, 1997	news reports, 1988, box 001
ASIS (American Society for Information Science) co	orrespondence, box 001
Aspen Marine Group Inc. news report, 1994	box 001

Ass	sociated Leisure Ltd. correspondence and news report, 1979	box 002
Atl	antic Maritime Service gaming equipment comparison, 1992	box 002
Att	ractions and Productions in "Leisure Industry Report", 1995-1996	box 002
Bac	ccarat news reports, 1997-2001	box 002
Baı	nk Secrecy Act: rules from the Department of the Treasury, 1993	box 002
Bas	ss Plc. news report, 1997-1998	box 002
Bei	ntley Associates LP packet, undated	box 002
Bei	rman USA Inc. gaming equipment comparison, 1992	box 002
Bet	tstar Ltd. news report, undated	box 002
	tting Entertainment Television news reports and correspondence, 83-1984	box 002
Bet	tting exchanges news reports, 2002	box 002
Bib	pliography of gaming-related books and articles, undated	box 002
Bir	ngo articles, 1995-2003	box 002
Bin	ngo gross receipts request correspondence, 1979, 1983-1987	box 002
Bin	ngo and Native American gaming news reports, 1984-1985	box 002
Bin	ngo Bugle correspondence, 1985	box 002
Bir	ngo King annual report, 1983	box 002
Bla	nck Hawk Gaming correspondence, 1993-1994	box 002
Воа	ard Games news report, 2004	box 002
Вос	okmaking news reports, 1982-2002	box 002
Bos	ss Media news report, 2001	box 002
Boy	yd Group annual report and news reports, 1991-2004	box 002
Bra	ady Games article, undated	box 002
Bre	ent Walker Group Plc. news reports, 1992-1994	box 002
Bru	uskin Study articles, reports, and correspondence, 1987	box 002
But	ffalo Brothers research notes, 1993	box 002
Bul	llwhackers news report, undated	box 002
	reau of Indian Affairs report, correspondence, and news reports, 91-1992	box 002
Bus	siness and Commercial Finance Co. correspondence, 1992	box 002
Bus	siness Week reports, 1978-1998	box 002
Cal	lendar Capital Inc. news report, 1994	box 003

California card clubs news reports and reports, 1993-2003	box 003
California news reports, 2000	box 003
California Native American gaming news reports, 1991-1998	box 003
Canada Native American gaming correspondence and news reports, 1986-1996	box 003
Capital Gaming Inc. news reports, 1994-1995	box 003
Cardrooms news reports, 1996	box 003
Cardroom Database Enterprises correspondence and gaming guides, 1989-1990	box 003
Caribbean Stud Poker news report, 1994	box 003
Casinos news reports, 1995-2000	box 003
Casino advertising news report, 1993	box 003
Casino cheating news reports, 1994	box 003
Casino and Credit Services Inc. news report, 1993	box 003
Casinos and crime report, 1994	box 003
Casino design news reports, 1991-1995	box 003
Casinos and entertainment news reports, 1993-1996	box 003
Casino games reports, 1976, 1984, 1998	box 003
Casino licensing news reports, 1991-1992	box 003
Casino marketing reports, 1991-1992	box 003
Casino retail news report, 2000	box 003
Casinos and the recession news report, 1980	box 003
Casino tax rates news reports, 1990-1993	box 003
Castello Business Systems Ltd. news report, undated	box 003
Catskills Resort Association report, 1980	box 003
Cavanaugh Communities Corp. news reports, 1979-1980	box 003
Center for Responsible Gaming news report, 1997	box 003
Centronics research notes, annual report, Securities and Exchange Commission filings, and news reports, 1976-1982	box 003
Chancellor Corp. news reports, 1997	box 003
Charitable Gaming news reports, 1992-1996	box 003
Chartwell Technology news report, 2001	box 003
The Chicago Board Option Exchange report, 1984	box 003

Citicorp news reports, 1991	box 003
Clarkson Co. news report, 1991	box 003
Class Marketing Group correspondence and notes, 1988-1989	box 003
Club Keno news reports, 1992-1996	box 003
Coast Resorts Inc. report, 2000	box 003
Colorado casinos report, 2000	box 003
Colorado Gaming and Entertainment Co. news report, 1997	box 003
Commission on the Review of the National Policy Toward Gambling: Michigan Study, 1975	box 003
Commission on the Review of the National Policy Toward Gambling reports, 1976	box 003
Compacts between tribes and states, 2003	box 004
Compulsive gambling news reports, correspondence, and reports, 1994-2002	box 004
Consumer Price Index article, undated	box 004
Contact information for Native American gaming, 1993	box 004
Cope Allman International news report, 1979	box 004
Cornell Quarterly articles and correspondence, 1994-1995	box 004
Craps news report, 1995	box 004
Cruise ships news reports, reports, and correspondence, 1987-1996	box 004
Cue Magazine news reports, 1979	box 004
Daily News news report, 1981	box 005
Davis, Marvin news reports, 1996-1997	box 005
Dean Witter Inc. gaming abstracts, 1981	box 005
Del Webb Corp. news reports, 1978-2000	box 005
Del Webb Corp. Securities and Exchange Commission filings, 1987	box 005
Department of Records and Information Services correspondence, 1981	box 005
Digital Biometrics news report, undated	box 005
Dion news report, 1994	box 005
Disney Corp. news report, 2005	box 005
Division of Gaming Enforcement news report, 1992	box 005
Double Eagle Entertainment news report, 1996	box 005
Dover Downs news report, 2000	box 005

Dynatote news report, 1981	box 005
Economic Research Associates news report and report, 1976, 1985	box 005
The Economist news reports, 1992-1997	box 005
Economics and gambling news reports, 1996	box 005
Elections news reports, 1996, 1998	box 005
Entertainment industry news reports, 1994-1996	box 005
Ethnic targeting news report, 1992	box 005
European Community reports, 1990-1991	box 005
European Gaming Institute newsletters, correspondence, and brochures, 1994-1998	box 006
Fantasy football news reports, 2002-2003	box 006
Fantasy sports news reports, 2003	box 006
Fastball Lottery report, undated	box 006
Federal Gambling Study news reports, 1995-1996	box 006
Female gaming executives news reports, 1994	box 006
Florida Gaming Corporation reports, 1994, 1998	box 006
Foals listed by state, 1978-1992	box 006
Forbes news reports, 1980-1992	box 006
Forest City Ratner news reports, 1994	box 006
Friends of New York Racing correspondence and president's remarks, 2005	box 006
Fortune Magazine news reports, 1980-1987	box 006
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"The Future of Personal Jurisdiction" symposium in Rutgers Law Journal, 1991	box 006
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Gambling tax rates news report, 1993	box 006
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Game development news report, 1991	box 006
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Games of Nevada equipment comparison, 1992	box 007
Gameworks news reports, 1997-2001	box 007
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Gaming patrons news reports, 1994	box 007
Gaming referenda during the 1994 election news reports, 1994	box 007
Gaming Venture Corp. news reports and reports, 1997-2004	box 007
Gamma International Ltd. Packet, 1989-1994	box 007
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GEO Interactive proposals, 2000	box 007
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Greylock Associates news reports, 1976-1983, 1994	box 007
Grinols, Earl reports, 2001	box 007
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Gross Annual Wager research, news reports, statistics, and articles,	box 007
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Harwyn Industries Corporation news reports and brochure, 1982	box 009
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High rollers news reports, 1995	box 010
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Hoof Beats Magazine clippings, 1982-1992	box 010
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Horsemen's Journal clippings, 1981-1982	box 010
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Hotels news reports, 1990, 1994-1996	box 010
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In-flight gambling news reports, 1991, 1998	box 010
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Inside Sports news report, undated	box 010
Insight newsletter, 2003	box 010
Instant Marketing Australia Pty. Ltd. Report and correspondence, 1982-1984	box 010
Instant Racing news reports, 1993, 2000-2003	box 010
Institutional Investor news reports, 1989	box 010
Interactive Gaming and Communications report, 1997	box 010
Interactive Gaming Council notes and report, 1996-1997	box 010
InterGame news report, 1996	box 010
International Association of Gaming Attorneys and Gaming Law Committee of the American Bar Association conference packet, 1987	box 010
International Gaming Management news reports, 1993-1994	box 010

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National Association of Theater Owners news report, 1990	box 013
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National Coin Machine Institute testimony to the Senate Permanent Sub-Committee on Investigations, 1984	box 013
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Options and futures trading press release, undated	box 014
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P & F Industries news report, 1979	box 015
P & O Princess stock report, 2001	

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# Native American gaming subject files, 1980 to 2011

Physical Description: 3.20 Cubic Feet (5 boxes)

Physical Description: 2.80 Linear Feet

Scope and Contents Note: Materials contain newspaper articles, publications, legislation and regulation, economic analyses, and reports on Native American gaming, especially related to Native American casinos and lotteries, from 1980 to 2011. The materials were compiled by Eugene Martin Christiansen and are primarily news reports about the state-level regulation of Native American gaming, Native American-owned casinos, and proposed casino projects funded by individual Native American nations.

Arrangement: Materials are arranged alphabetically within the following topics: state regulation of Native American gaming; bands, nations, and tribes; legislation; and general.

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# Lotteries subject files, 1978 to 2006

Physical Description: 1.28 Cubic Feet (2 boxes)

Physical Description: 1.10 Linear Feet

Scope and Contents Note: Materials contain newspaper articles, correspondence, and legal memoranda concerning the administration of lotteries in the United States and Canada from 1978 to 2006 compiled by Eugene Martin Christiansen. The files are primarily newspaper articles about state regulation of lotteries, internet lotteries, and proposed privatization of lotteries.

Arrangement: Materials are arranged alphabetically.

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# People in the gaming and entertainment industries subject files, 1975 to 2002

Physical Description: 5.76 Cubic Feet (9 boxes)

Physical Description: 4.80 Linear Feet

Scope and Contents Note: Materials contain newspaper articles, correspondence, and research notes on prominent individuals and companies in the gaming and entertainment industries from 1975 to 2002. The files are primarily comprised of newspaper articles about casino owners and gaming companies, but the files also contain correspondence and information on gaming researchers and Eugene Martin Christiansen's colleagues and peers.

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### Horse racing and dog racing subject files, 1968 to 2013

Physical Description: 3.22 Cubic Feet (4 boxes and 1 oversize box)

Physical Description: 4.00 Linear Feet

Scope and Contents Note: Materials include newspaper articles, reports, correspondence, and memoranda concerning racing, racetracks, and pari-mutuel wagering from 1968 to 2013 collected by Eugene Martin Christiansen. The files primarily consist of newspaper articles, annual reports from racetracks and state racing commissions, and statistics on racetrack attendance and handle.

Arrangement: Materials are arranged alphabetically.

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Federal investigation of horse doping news report, 2005	box 039
Horsemen's Marketing and Media proposal, 1993	box 039
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Horseracing pari-mutuel statistics, 2000-2009	box 039
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"Pari-mutuel Racing: A Statistical Summary" prepared by the Association of Racing Commissioners International, 1995, 1998	box 042
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### Financial and economic reports, 1950 to 2017

Physical Description: 31.33 Cubic Feet (49 boxes)

Physical Description: 26.50 Linear Feet

Scope and Contents Note: Materials include reports on gambling (dating from 1950 to 2013) written or compiled by Eugene Martin Christiansen. The reports analyze the economic effects of gambling, the feasibility of building or relocating gambling establishments, legal and legislative restrictions on gaming, the financial risk of investing in gaming establishments, the social and cultural impacts of gambling, problem gambling, and the economic future of gambling activities such as horse racing. The reports were written by Christiansen, Christiansen Capital Advisors (previously known as Christiansen/Cummings Associates), financial institutions, and other academics and consultants.

Arrangement: The series is organized into four subseries:

Subseries II.A. Reports, presentations, and articles by Eugene Martin Christiansen, 1967-2017; Subseries II.B. Reports prepared by Christiansen/Cummings Associates and Christiansen Capital Advisors, 1987-2013;

Subseries II.C. Reports prepared by financial advisors, banks, and other financial institutions, 1992-2009; Subseries II.D. Reports by academics and consultants, 1950-2012.

## Reports, presentations, and articles by Eugene Martin Christiansen, 1967 to 2017

Physical Description: 5.76 Cubic Feet (9 boxes)

Physical Description: 4.90 Linear Feet

Scope and Contents Note: Materials contain reports, presentations, and articles written by Eugene Martin Christiansen from 1967 to 2017. The materials include reports written for Christiansen/ Cummings Associates, articles for gaming magazines such as *Gaming Business Magazine* and *Gaming and Wagering Business*, academic articles, and drafts of chapters for his book *The Business of Risk*. The materials also include drafts, research notes, and finished versions of his "Gross Annual Wager" articles, which were published annually by *Gaming and Wagering Business*.

Arrangement: Materials remain in original order, which is roughly alphabetical by title, publication, or conference title.

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"Assessing Self-reported Expenditures on Gambling" with Rachel A. Volberg, Dean R. Gerstein, and John Baldridge, 2001	box 044
Background research for "Casino Finance" article, 1989	box 044
Background research for pari-mutuel statistics from 1967 to 1985, 1987	box 044
"Bingo in the United States", 2003	box 044
"Bonanza or Bust? The Revenue Potential of US Sports Betting" in Gaming and Wagering Business, 1986	box 044
"The Bruskin Report: Public Attitudes Toward Harness Racing", 1987	box 044
"The Business of Racing: The Design of Pari-mutuel Facilities", 1991	box 044
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"Compulsive Gambling in Sports" for the International Bar Association Committee on Sports and Gaming Law, 1990	box 045
Connecticut Law Review article: "The New York Off-track Betting Law: An Exercise in Selective Decriminalization" with Michael D. Shagan, 1980	box 045
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"Gaming and Commercial Entertainment: An Inquiry into their Respective Natures and the Prospects for their Marriage" with Julie Brinkerhoff-Jacobs for the Institute for the Study of Gambling and Commercial Gaming Ninth International Conference on Gambling and Risk Taking, 1994	box 046
"Gaming and Entertainment: An Imperfect Union?" with Julie Brinkerhoff-Jacobs in Hotel and Restaurant Administration Quarterly, 1995	box 046
"Gambling in Minnesota Future Trends and Issues: Off-track Betting, Casinos, Riverboat Casino Games, Video Gaming, Sports Betting, Indian Reservation Gambling" at the Department of Professional Development, University of Minnesota, 1990	box 046
"The Gaming Industry in 1995" for the International Gaming Business Expo, 1991	box 046
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"Lottery Efficiency Analysis: Arizona Lottery" with ranked sales by state, 1987	box 049
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"The US Gambling Marketplace: Is Greyhound Racing Getting Its Share?" for the American Greyhound Track Operators Association, 1986	box 050
"Wagers and Jurisdiction" for the Maryland Horse Breeders Association, 1999	box 050
"What Happened in Birmingham and How to Keep It From Happening Again" for the University of Arizona Race Track Industry Program Symposium on Racing, 1987	box 050
"Winning in the Canadian Casino Industry" at the Institute for International Research Conference, "Developing a Realistic Casino Strategy", 1994	box 050
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# Reports prepared by Christiansen/Cummings Associates and Christiansen Capital Advisors, 1987 to 2013

Physical Description: 8.95 Cubic Feet (14 boxes)

Physical Description: 7.60 Linear Feet

Scope and Contents Note: Materials contain reports written by researchers at Eugene Martin Christiansen's firm Christiansen Capital Advisors (CCA), and its predecessor, Christiansen/Cummings Associates, from 1987 to 2013. The reports examine the economic impacts of gambling, including the feasibility of building new gaming establishments, analyses of pari-mutuel wagering and simulcasting, the effects of state and federal legislation, financial stability of existing casinos, and economic projects for proposed casino and racetrack properties. Materials also include the CCA newsletter "Insight."

Arrangement: Materials are arranged alphabetically by title.

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"Agenda for Developing a Class I Track in San Antonio", 1988	box 053	

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"Internet Gambling: Assessing the Potential and Examining the Future", 1998	box 060
"Investing in a Boom: The Life Cycle of Gambling Markets", 1992	box 060
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"Performance Review, Analysis, Valuation and Privatization Options: District of Columbia Lottery", 2009	box 062
"The Projected Performance of Satellite Wagering Facilities in Florida" drafts, 1990	box 062
"The Projected Performance of Satellite Wagering Facilities in Florida: Jacksonville ITW" preliminary draft, 1990	box 062
"The Projected Performance of Satellite Wagering Facilities in Florida: Jacksonville OTB", 1990	box 062
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"The Projected Performance of Satellite Wagering Facilities in Florida: West Palm Beach ITW" preliminary draft, 1990	box 062
"Projection for Wagering Handle at a Nassau, Bahamas Teletheater", 1988	box 062
"Projections for Alternative New Teletheater Facilities in Connecticut", 1990	box 062
"Projections for Attendance and Wagering at Dubuque Greyhound Park and Waterloo Greyhound Park", 1993	box 062
"Projections for Attendance and Wagering at St. Louis Racetrack's Planned Facility in Foristell, Missouri", 1989	box 062
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"The Prospects for Riverboat Gambling in Dubuque", 1989	box 063
"The Prospects for Simulcasting in Iowa" for the Iowa Racing	box 063
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"Pushing the Location-based Entertainment Envelope", 1996	box 064
"Racing and Gaming: A Marriage of Necessity?", 1993	box 064
"The Racing Channel: A Review, an Evaluation, and Further Development of the Hearst Corporation Business Plan", 1991	box 064
"A Reality Check: How Not to Lose with Casinos in Canada", 1994	box 064
"Recommendations Regarding Texas Legislation", 1988	box 064
"Report to United Tote Inc.", 1990	box 064
"Response to Solicitation no. CFOPD-08-R-003 Consulting Services - Lottery Privatization" for the District of Columbia, 2008	box 064
"The Revenue Potential of Off-track Betting Conducted by the Meadows in Western Pennsylvania", 1988	box 064

"Review of Legal Gambling in the United States", 1992	box 065
"A Review of the Experience with Video Gaming Devices at Parimutuel Facilities", 1993	box 065
"A Review of Satellite Wagering in Florida and Other States", 1991	box 065
"A Strategic Plan for the New York Racing Association", 2000	box 065
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"Survival Strategies for Investing in New Casino Markets", 1992	box 065
"A Tale of Two Cities: Destinations, Entertainment and the Hospitality Industry", 1995	box 065
"Tax Rates for New Pari-mutuel Facilities", 1988	box 066
"Third Annual World Gaming Congress and Expo Panel on Casino Design", 1992	box 066
"Unification and the Business of Racing", 1992	box 066
"Virginia Jockey Club Feasibility Study" and appendices, 1993	box 066

# Reports prepared by financial advisors, banks, and other financial institutions, 1992 to 2009

Physical Description: 3.84 Cubic Feet (6 boxes)

Physical Description: 3.25 Linear Feet

Scope and Contents Note: Materials contain financial and equity research conducted by financial advisors, banks, and other institutions from 1992 to 2009 about casinos, gaming companies, and entertainment companies. The materials were collected by Eugene Martin Christiansen and are primarily comprised of equity research published by Jefferies and Co. Equity Research, Merrill Lynch, Prudential Securities, and Smith Barney.

Arrangement: Materials are arranged alphabetically by publisher.

Title/Description	Containers
Bear Stearns	
"Company Report" Equity Research, 1997	box 067
"Gaming/Lodging" Equity Research, 1996-1997	box 067
"Recommendation Follow-up" Equity Research, 1996-1997	box 067
"New Purchase Recommendation", 1996-1998	box 067
"Gaming Industry Intelligence Report", 1998	box 067
"Gaming Industry: Internet Gaming" Equity Research, 2000	box 067
Citicorp	
"The High Yield Investor" corporation research files, 1992-1994	box 067
"The High Yield Investor" newsletters, 1995-1996	box 067

Goldman Sachs: Global Equity Research Special Conference Edition on Gaming, 2003	box 068
Hancock Institutional Equity Services: newsletters, 1993-1994	box 068
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"Gaming and Leisure Industry Quarterly Casino Earnings Report", 2002-2003	box 068
"Casino Quarterly Model Reports", 2002-2003	box 068
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"Map Book of US Casinos", 2002	box 069
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"Quarterly Gaming Market Summaries", 2002-2004	box 069
"Initiation of Coverage Reports", undated	box 069
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Merrill Lynch	
"Discussion Materials for Commonwealth of Massachusetts Regarding Commonwealth Gaming Plan" with Bank of America, 2009	box 069
"Del Mar Race Track Authority Revenue Bonds" with Lehman Brothers, 2005	box 069
"Discussion Materials for Greg Bialecki Regarding Destination Resort Casino Planning", 2009	box 069
"Presentation to the State of New York Regarding Unlocking Hidden Value in State Assets", 2007	box 069
"The New York City Office of the Comptroller Discussion Materials Regarding New York City OTB", 2007	box 069
Morgan Stanley: "Equity Research" on the gaming and lodging industries, 2001-2004	box 070
Prudential Securities	
"Monthly Casino Review" by Lawrence A. Klatzkin, 1992	box 070
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"Cashflow Projection", 1995	box 071
"High Yield Gaming Digest", 1995-1997	box 071
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"Global Gaming Almanac", 1994	box 071
"Weekly Gaming Industry Update", 1994-1995	box 072

### Reports by academics and consultants, 1950 to 2012

Physical Description: 12.79 Cubic Feet (20 boxes)

Physical Description: 10.80 Linear Feet

Scope and Contents Note: Materials contain reports written by academics and consultants about gaming from 1950 to 2012 collected by Eugene Martin Christiansen. The reports generally pertain to gambling's economic effects, legalization, taxation, and potential patrons. The reports cover such topics as economic feasibility of new gaming establishments, tax evasion and revenue, sports betting, horse and dog racing, social impacts of gambling, and problem gambling. The materials include reports from consulting firms such as Killingsworth Associates, De Seve Economics Associates, Abt Associates Inc., and Peat, Marwick, Mitchell, and Co.

Arrangement: Materials are organized alphabetically by author.

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Aaron, Richard I., "Maintaining Financial Integrity of the Casino Through Licensing Regulation", 1981	box 073
Abrahamson, Mark and John N. Wright, "Gambling in Connecticut", 1977	box 073
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"The Appeal of Race Track Gambling: A Social Psychological Perspective", 1979	box 073
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Co-authored with Martin C. McGurrin and James F. Smith, "Play or Pathology: A New Look at the Gambler and His World", 1982	box 073
Co-authored with James F. Smith, "On the Social Implications of Commercial Gambling: Is Gambling Just Another Form of Play?", undated	box 073
Co-authored with James F. Smith, "Playing the Game in Mainstream America - The Appeal of Race Track Gambling: The Track as Social System of Play", 1981	box 073
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Scope and Contents Note: Materials include correspondence, news reports, project proposals, and reports for clients of Eugene Martin Christiansen, Christiansen/Cummings Associates, and Christiansen Capital Advisors from 1977 to 2015. The files are primarily comprised of correspondence, commissioned report drafts, and agreements between companies.

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Arrangement: The series is organized into two subseries:

Subseries IV.A. United States laws and gaming regulation, 1949-2005;

Subseries IV.B. International laws and gaming regulation, 1948-2004.

### United States laws and gaming regulation, 1949 to 2005

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Arrangement: The series is organized into two subseries: Subseries V.A. Racetracks and racing files, 1950-2009; Subseries V.B. Casinos and hotels files, 1969-2006.

### Racetracks and racing files, 1950 to 2009

Physical Description: 8.95 Cubic Feet (14 boxes)

Physical Description: 7.60 Linear Feet

Scope and Contents Note: Materials include news reports, racetrack annual reports, correspondence, and research notes about racetracks from 1950 to 2009 collected by Eugene Martin Christiansen. The materials are comprised of newspaper articles about new racetracks, refurbished racetracks, companies buying or selling racetracks, the economic futures of horse and dog racing, and racing events. The materials also include reports on market research, economic impacts, and feasibility of buying or constructing racetracks in certain localities.

Arrangement: Materials are arranged alphabetically.

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Thoroughbred Racing Association conference proceedings, reports, and news reports, 1977-1998	box 197
Thoroughbred Racing Protective Bureau news reports, 1993	box 197
Timonium news report, 1983	box 197
Touche Ross audit of the Suffolk Regional Off-track Betting Corporation and annual report, 1986-1988	box 197
Trackpower news reports, 1999-2000	box 197
Trinity Meadows news reports, 1991-1995	box 198
Turf Leaders news reports, 1979	box 198
Turf Paradise annual reports, 1983-1993	box 198
Turfway Park correspondence, news reports, and report, 1988-1999	box 198
United States Trotting Association information on harness racing, 1977-1993	box 198
University of Arizona Race Track Industry Program statistics and directory, 1998-2001	box 198
University of Louisville Equine Industry Program news reports and correspondence, 1991-1992	box 198
Victoryland news report, 1989	box 198
Virtgame.com news reports, 2000	box 198
Waterloo Greyhound Park news report, 1988	box 198
Western Region Off-track Betting Corp. correspondence and news reports, 1977-1982	box 198
Westwood Group news reports, 1993-1994	box 198
William Hill reports and statistics, 1983-2001	box 198
Windsor Raceway correspondence, 1994-1995	box 198
Winner Communications news reports, 1986-1997	box 198
Wonderland Greyhound Park news reports and statistics, 1984-1994	box 198
Woodbine news reports, 1996-2001	box 198
Woodlands news reports, 1993-1994	box 198

World Jai-Alai news reports, 1977-1982	box 198
World Sports Exchange news report, 2000	box 198
Wyoming Downs news report, 1992	box 198
Yonkers Raceway statistics, 1974-1997	box 198
Youbet.com news reports, reports, and statistics, 1995-2001	box 198

## Casinos and hotels files, 1969 to 2006

Physical Description: 10.87 Cubic Feet (17 boxes)

Physical Description: 9.20 Linear Feet

Scope and Contents Note: Materials include news reports, annual reports, correspondence, and research notes about hotels and casinos from 1969 to 2006 collected by Eugene Martin Christiansen. The materials primarily consist of newspaper articles, reports by hotel and casino corporations, financial analyses of hotel properties, pamphlets and brochures from hotels and casinos, annual reports, and equity research.

Arrangement: Materials are arranged alphabetically.

Title/Description	Containers
Accor SA news report, 1998	box 199
Akwesasne Mohawk Casino news reports and correspondence, 1999	box 199
Aladdin news reports, 1977-1980, 2000-2003	box 199
Aladdin sale Securities and Exchange Commission filing, 1998	box 199
Alfa Alfa Holdings news report, 2000	box 199
Alpha Hospitality Corp. news report, 1994	box 199
American Casino news report, 1994	box 199
American Casinos Group news report, 1993	box 199
American Classic Voyages news reports, 1994	box 199
American Leisure Corporation news reports and stock prospectus, 1979-1981	box 199
American Motor Inns news reports, 1979	box 199
American Vantage Company news report and Securities and Exchange Commission filing, 1998	box 199
Amerihost news report, 1995	box 199
Ameristar Casinos Inc. news reports and equity research, 1994-2001	box 199
Archview Paddle Boat Co. news report, 1992	box 199
Arizona Charlie's Hotel and Casino news report, 1998	box 199
Aspinall Holdings news reports and stock offer, 2001	box 199
Atlantic City casinos news reports, 1992-2001	box 199
Atlantis news reports, 1979-1993	box 199

Australian Bureau of Statistics report, 1999	box 199
Aztar Corp. equity research, 1994-2004	box 199
Bally Entertainment news reports, Securities and Exchange Commission filings, and company brochures, 1994-1996	box 199
Bally Manufacturing reports and news reports, 1977-1992	box 200
Bally's Grand Hotel and Casino news reports and annual report, 1991-1994	box 200
Bally's Park Place news reports, 1978-1994	box 200
Bally's Park Place application for a casino license, 1980	box 200
Bally's Park Place: "Report to the Casino Control Commission with Regard to the Application of Bally Park Place, Inc.", 1980	box 200
Bally's Park Place annual report, 1994	box 200
Bally's Park Place defunct deal reports, 1982-1993	box 200
Bank of America news reports, undated	box 200
Bay Casino news reports, 1997-1998	box 200
Bellagio news reports, 1999-2000	box 200
Belle Casinos news reports, 1994	box 200
Benihana news reports, 1978-1980	box 200
Bicycle Club news report, 1999	box 200
Binion's Horseshoe news reports, 1993-1997	box 200
Boardwalk Casino news report, 1994	box 200
Boomtown news reports and Securities and Exchange Commission filings, 1994-1997	box 200
Borgata news reports, 2003	box 200
Brighton news reports, 1981	box 200
California casinos news reports, 1999-2001	box 200
Caesars Palace news reports, 1997-1999	box 200
Caesars World annual reports and stock prospectuses, 1969-1997	box 200
Caesars World news reports, 1981-1999	box 201
Caesars World application for casino license, undated	box 201
Camelot Casino news reports, 1981	box 201
Carnival Cruises news reports, 1991-2002	box 201
Casino America news reports and brochures, 1994-1997	box 201
Casino Data Systems news reports, 1996-1999	box 201

Casino de Montreal annual report, 1995	box 201
Casino Journal Publishing Group news report and investor's guide, 2000	box 201
Casino Magic news reports, 1994	box 201
Casino Niagara requests for proposals, 1993-2004	box 201
Casino Resource Corp. news report, 1996	box 201
Casino Technology Corp. correspondence, 1981	box 201
Casino Windsor news reports and reports, 1994-1996	box 202
Catskill Casino news report, 2003	box 202
CCA Casino Design Panel newsletters, 1992	box 202
Casinos Austria Ltd. news reports, annual report, and articles, 1996-2000	box 202
Casinos USA news report, 1993	box 202
Century Casinos Management news report, 1994	box 202
Circus Circus news reports and annual report, 1984-1999	box 202
Circus Circus Luxor news report, 1993	box 202
Circus Circus Las Vegas and Reno systems documentation for gaming activity, 1978-1979	box 202
City Clubs Limited news report, 1994	box 203
Claridge Casino news reports, Securities and Exchange Commission filings, and annual reports, 1982-1999	box 203
Claridge Casino and Del Webb proposal, 1986-1988	box 246
Restricted: Confidential materials have been separated from this file. Confidential records are restricted until January 1, 2047.	
Colonial Commercial Corp. news reports, 1978-1979	box 203
Comchek advertisements, undated	box 203
Comercial del Plata news report, 1999	box 203
Continental Connector news reports, 1979	box 203
Coopers and Lybrand news reports, 1991-1992	box 203
Copa Casinos proposed investment, 1995	box 246
Restricted: Confidential materials have been separated from this file. Confidential records are restricted until January 1, 2047.	
Coral Leisure news report, 1981	box 203
Cosmo World news report, 1991	box 203
Country World Casinos news report, 1994	box 203

Crescent Real Estate Equities news reports, 1998	box 203
Crown Casino news reports, 1994-1999	box 203
Crystal Casino statistics and annual report, 1989-1993	box 203
Cyberspace Casino news reports, 1997-1998	box 203
Deadwood news reports, 1995	box 203
DeBartolo Realty Corp. news reports, 1996-1998	box 203
Delta Queen news reports, 1992-1994	box 203
Desert Inn news reports, 1990-2000	box 203
Detroit casinos news reports, 2001-2004	box 203
Doubletree Corp. news report, 1997	box 203
Dougall Design Associates news report, undated	box 203
Dunes New Jersey news reports, 1981-1992	box 203
Dunes news reports, 1976-1993	box 203
Economics Resource Group pamphlets: "Services in Support of Native Sovereignty and Development", undated	box 203
Eldorado news report, 1993	box 203
Elsinore Corp. news reports and correspondence, 1979-1995	box 203
Empress River news report, 1993	box 203
European Casino Report, 2000	box 203
Excalibur news reports, 1990-1992	box 204
Fitzgerald's Group news reports and reports, 1990-1997	box 204
Fortune Gaming news reports, 1998-2001	box 204
Four Seasons equity research and news reports, 1998-2000	box 204
Foxwoods news reports, 1992-2004	box 204
Fremont Street Experience press release, 1997	box 204
Frontier Casino news report, 1998	box 204
Full House Resorts news reports, 1994-1997	box 204
Gala Group Report and Accounts report, 2004	box 204
Genting Corp. news reports, 1994	box 204
Global Casino news reports, 1994-1995	box 204
Gold Mine Casino news report, 1993	box 204
Gold River news report, 1993	box 204

	olden Nugget news reports, Securities and Exchange Commission lings, and reports, 1978-1990	box 204
	rand Casinos pamphlets, reports, Casino Control Commission filings, nd news reports, 1991-1997	box 205
G	rand Metropolitan Limited news report, 1980	box 205
G	reat American Resorts news report, 1994	box 205
	reate Bay Casino Corp. news reports and Casino Control Commission lings, 1979-1995	box 205
	riffin Resorts news reports and reports to the Casino Control ommission, 1979-1995	box 205
Н	ard Rock news reports and equity research, 1992-2001	box 205
	arrah's news reports, equity research, and reports to the Casino	box 205
Co	ontrol Commission, 1978-2001	box 206
Н	arrah's auction and Illinois Gaming Board reports, 2004	box 206
Γ"	The Harrah's Survey of US Casino Gaming Entertainment", 1993	box 206
Н	arvey's news reports, annual reports, and press releases, 1992-1998	box 206
	ilton Hotels news reports, annual reports, and equity research, 978-2002	box 206
Н	Toliday Inn news report, 1992	box 206
Н	olland America Line correspondence and report, 1994	box 206
Н	folland Casinos news reports and correspondence, 1991-1996	box 206
Н	follywood Casinos equity research and news reports, 1993-2001	box 207
Н	follywood Sporting Club press release, 1994	box 207
Н	orseshoe Club news reports, 1998	box 207
Н	ospitality Franchise Systems, Inc. news reports, 1994-1996	box 207
Н	ouse of Blues news report, 1996	box 207
Н	yatt International report and news reports, 1998	box 207
In	nperial Palace news report, 1994	box 207
In	nns of Americas news report, 1981	box 207
In	nter-Continental Hotels news report, 1991	box 207
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In	ntracom news reports, 1993	box 207
IF	RSA news report, 1998	box 207
Is	sle of Capri Casinos Inc. equity research, 1999-2001	box 207

Israel Casino news report, 1999	box 207
ITT Corporation: Caesars news report, 1997	box 207
ITT Corporation: Sheraton Hotels news reports, 1	992-1994 box 207
Jackpot Enterprises news reports, 1992-2000	box 207
Jazz Casino Company equity research, 1999	box 207
Jefferies and Co. "Casino Company Tender Analys	sis", 1999 box 207
Jupiters Limited press releases and annual repor	rt, 1989-2002 box 207
Kerzner International news reports, 2003	box 207
Kloster Cruise Limited equity research, 1994-199	5 box 207
Krasnapolsky HR NV (Golden Tulip) equity resea	rch, 1998-2000 box 207
L. E. Seitz Associates news reports and corporate	pamphlet, 2001 box 207
La Costa Health Spa news reports, 1979-1986	box 207
Landmark news report, 1978	box 207
Lasseters Holdings news reports, 1999-2001	box 207
Las Vegas Convention Center news report, undat	ed box 207
Latin American Casinos Inc. news report, 1997	box 207
London Clubs International Plc. news reports and	d report, 1996-2001 box 207
Lost City news report, 1992	box 207
Loutraki Casino news report, 2003	box 207
Loutraki Casino information memorandum, 2001	box 207
Luxor news report, 1993	box 207
Macau news reports, 2002-2004	box 207
Majestic Development and Management Corp. ne	ews report, 1994 box 207
Mandalay Resort Group news report and annual	report, 2002-2003 box 207
Manhattan Cruises news report, 1998	box 208
MarCor Resorts Inc. news reports, 1991	box 208
Marriot Corporation equity research and annual	report, 1992-2000 box 208
Maxim's Casino prospectus and reports, 1992-199	94 box 208
Mecca Leisure Group news report, undated	box 208
Meditrust news reports, 1998-1999	box 208
MGM Grand news reports and equity research, 1	992-2000 box 208
MGM Grand annual reports, 1993-1996	box 209

Mirage Resorts news reports and equity research, 1992-2000	box 209
Mirage Resorts reports, 1992-1999	box 210
Monaco Informatiques Systems press release, 2001	box 210
Mohegan Sun news reports and reports, 1996-2001	box 210
Mohegan Casinos news reports and reports, 1992-1998	box 210
Monarch Casino report, 1994	box 210
Mount Parnes and Hellenic Tourism Properties reports, 2001	box 210
Nangaku news report, 1991	box 210
National Airlines news reports, 1998	box 210
Narragansetts news report, 2003	box 210
New Jersey Casino Control Commission hearing on the joint petition of Boardwalk Regency Corp. and Caesars World Inc., 1987	box 210
New York New York news reports, 1997	box 211
Nike Town news reports, 1993	box 211
NH Hoteles equity research, 2000	box 211
OM Casinos brochure and correspondence, 1988-1990	box 211
Omni Hotels news reports, 1996	box 211
Ontario Casino Corporation annual reports and press releases, 1998-2000	box 211
Ontario's Charity Casinos news report, 1997	box 211
Orient-Express Hotels annual report, 2002	box 211
Palace Casinos reports, 1994-1995	box 211
Paris Las Vegas Casino Resort news report, 1999	box 211
Park Hotel Casino news report, 1990	box 211
Park Place news reports, equity research, and brochure, 1997-2002	box 211
Parnitha S. A. Hellenic Casino memorandum, 2001	box 211
Partouche news report, undated	box 211
Paul-Son Gaming Corp. news report, 1994	box 211
Pegasus Atlantic City news reports, 1980, 2001	box 211
Perini news report, 1996	box 211
PBL Gaming Management report on Vanuatu, 2001	box 211
Plains Hotel news report, 1994	box 211
Pratt Hotel news reports, 1993-1994	box 211

President Casinos report and news report, 1994	box 211
Prime Motor Inns news reports, 1978-1980	box 211
Princess Cruises equity research, 2001	box 211
Progressive Games news reports, 1998	box 211
Promus Companies Inc. and Harrah's news reports and annual reports, 1977-1996	box 211
Promus Companies Inc. and Holiday Inn news reports and annual reports, 1978-1995	box 211
Publishing and Broadcasting Ltd. news report, 1999	box 211
Rainforest Café news reports, 1995-1998	box 211
Rainbow Casinos news reports and memoranda, 1993	box 212
Ramada Inns news reports and annual reports, 1978-1987	box 212
Regal Hotels news reports, 1997	box 212
Regency Cruises news reports, 1992	box 212
Regency Hotel Corp. reports to the Casino Control Commission and news reports, 1994-1995	box 212
Debbie Reynolds Casino news report, 1993	box 212
Rio Casino Greece and the Navegante Group report, 2001	box 212
Rio Hotel news report, 1997-1998	box 212
Rio Suites Hotel news report, 1993	box 212
Riverboat Hotel (Reno, Nevada) news reports, 1992-1997	box 212
Riviera Holdings Corp. news reports and equity research, 1995-2001	box 212
Rouse Co. news reports, 1996	box 212
Royal Caribbean Cruises news reports and equity research, 2001	box 212
Royal Casino news report, 1994	box 212
Royal Victoria Dock Development proposals, undated	box 212
Sahara Gaming Corp. news reports, 1990-1995	box 212
San Francisco Resort and Casino financial reports, 1998-2006	box 212
Sands (Atlantic City, New Jersey) news reports, 1990-2002	box 212
Sands (Las Vegas, Nevada) news reports, 1990-1994	box 212
Scandic Hotels equity research, 2000	box 212
Scenic Technologies news report, 1996	box 212
Scott Corp. news report, 1978	box 212

Sebat news report, 1997	box 212
Seneca Casino news reports, 2003-2004	box 212
Sheraton Halifax invitation, 1995	box 212
Showboat Atlantic City report to the Casino Control Commission and news reports, 1990-1995	box 212
Sigma Securities news reports, 1997	box 212
Silver Dollar City Inc. news report, 1992	box 212
Six Flags news reports and equity research, 1996-2001	box 212
Societe du Louvre equity research, 2000	box 212
South American casinos news reports, 2000	box 213
Spain casinos (Grandes Casinos de España) news reports and reports, 1999-2000	box 213
Stakis PLC news reports, 1997	box 213
Star Trek Experience news report, 1996	box 213
Stardust news reports, 1983	box 213
Starwood news reports and equity research, 1998-2002	box 213
Stratford Hotel Corporation financial forecast, 1984	box 213
Station Casinos news reports, 1992-2002	box 213
Station Casinos financial reports, 1999-2000	box 213
Station Casinos shareholders packet, 1997	box 213
Stratosphere Corp. news reports, 1996-1998	box 213
Summa Corporation news reports, 1977-1980	box 213
Sun International news reports and annual reports, 1994-2000	box 213
Suncruz Casino news report, 1998	box 213
Sunrise Suite Hotel news reports, 1999	box 213
Switzerland casinos news report, 2000	box 213
Techlink International Entertainment Limited reports, 1995-1996	box 213
Terrible Herbst news report, 2001	box 214
Texas Casino news report, 2002	box 214
Thistle Hotels equity research, 2000	box 214
Tobishima Corp. news reports, 1989	box 214
Toms River news report, 1990	box 214
Transcontinental Properties news reports, 1995	box 214

Treasure Island news reports, 1993	box 214
Trident Television news reports and report, 1982-1983	box 214
Trizechahn news report, 1999	box 214
Tropicana annual reports for the Casino Control Commission and news reports, 1979-1996	box 214
Trump Taj Mahal news reports, 1988-1994	box 214
Trump Taj Mahal annual reports, 1993-1994	box 246
Restricted: Per donor agreement, these files are restricted until January 1, 2027.	
Trump Taj Mahal Casino Control Commission report, 1991	box 246
Restricted: Per donor agreement, these files are restricted until January 1, 2027.	
Trump's Castle news reports, 1992-1996	box 214
Trump's Castle reports to the Casino Control Commission, 1992-1996	box 246
Restricted: Per donor agreement, these files are restricted until January 1, 2027.	
Trump Hotels and Casino Resorts news reports, 1988-2004	box 214
Trump Plaza news reports, 1984-1995	box 214
Trump Plaza correspondence and reports, 1984-1995	box 246
Restricted: Per donor agreement, these files are restricted until January 1, 2027.	
Turning Stone Casino news reports, 1993-2002	box 215
Twentieth Century Inn news report, 1978	box 215
Union Plaza news report, 1978	box 215
Uruguay casinos news report, undated	box 215
Vegas Kewadin Casino advertisement, 1992	box 215
Venetian news reports and equity research, 1999-2004	box 215
Wildwood New Jersey news report, 1998	box 215
WMS Industries news reports and equity research, 1999	box 215
Wynn Resorts equity research, 2003	box 215
World Wide Web Casinos news reports and reports, 1996	box 215

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## Entertainment business files, 1988 to 2010

Physical Description: 5.12 Cubic Feet (8 boxes)

Physical Description: 4.20 Linear Feet

Scope and Contents Note: Materials include records and business files from Eugene Martin Christiansen's entertainment companies, Feature Film Finance & Production (FFF&P) and Electronic Game Card, Inc., from 1988 to 2010. The files primarily contain correspondence between board members and company records. The files also include information on potential projects, correspondence with prospective clients, film scripts, and investment proposals.

Arrangement: The series is organized into two subseries: Subseries VI.A. Feature Film Finance & Production records, 1988-1997; Subseries VI.B. Electronic Game Card Inc. records, 2009-2010.

#### Feature Film Finance & Production records, 1988 to 1997

Physical Description: 4.48 Cubic Feet (7 boxes)

Physical Description: 3.70 Linear Feet

Scope and Contents Note: Materials include the records, correspondence, and projects of Feature Film Finance & Production (FFF&P) from 1988 to 2010 collected by Eugene Martin Christiansen. The files include correspondence between board members, correspondence with prospective clients, project ideas, and film scripts.

Arrangement: Materials remain in original order, which is roughly alphabetical by client or topic.

Title/Description	Containers
Screenplays	
"The Comrades of Summer" by Robert Rodat, 1990	box 216
"The Dark Horse" by Julia Schoonberg, 1991	box 216
"Flight of the Spirit" by Thomas Schlesinger and Steve Fiffer, 1988	box 216
"Last Dance" by Joan Sugerman with production budget, 1993-1994	box 216
"The Rationalist" by Warwick Collins, 1992	box 216
"Rocket Man" by Kerry and Janet McLuhan, 1991	box 216
"The Small Man", 1993	box 216
Brazil trip working papers, 1993	box 216
Correspondence: Pat North, 1998	box 217
Correspondence, 1993	box 217
Double Impact Multimedia, 1995-1996	box 217
DQI and Knowledge Adventure, 1994-1996	box 217
FFF&P biographies, undated	box 217
FFF&P expense memoranda, 1995	box 217
FFF&P working papers, 1993	box 217
FFF&P research, 1991-1992	box 217
Correspondence: Filmco, 1993	box 217
Correspondence: Fulcrum, 1992	box 217
Correspondence: Gemini Pictures, 1994	box 217

Navegante Group, 1996	box 217
Squadron, Ellenoff, Plesent and Lehrer, 1992	box 217
Video games, 1993-1994	box 217
CCA-Fulcrum joint venture, 1991	box 217
Dream Quest Images: questionnaire, 1995	box 217
Dream Quest Images: contract, 1996	box 217
Dream Quest Images: proposal, 1994	box 218
Electric Shadow Productions, 1993	box 218
End2End, 1997	box 218
FFF&P business plan, 1993-1994	box 218
FFF&P incorporation, 1994	box 218
WGBH Educational Foundation, 1994	box 219
FFF&P Limited Partnership, 1993	box 219
Turner Pictures, 1994	box 219
Theme Consultants, 1996	box 219
FFF&P Memorandum of Understanding, 1993	box 219
Mirage Resorts Inc. correspondence, 1994	box 246
Restricted: Confidential materials have been separated from this file. Confidential records are restricted until January 1, 2047.	
The Producer's Company, 1993	box 219
R. Greenberg business plan, undated	box 246
Restricted: Confidential materials have been separated from this file. Confidential records are restricted until January 1, 2047.	
Ridgewood Partners Ltd., 1993	box 219
Statistics and projections, 1993	box 219
Stock certificates, 1994	box 219
Therapy TV, 1994	box 219
Virtual Pyramids, 1996	box 219
Xatrix, 1992-1994	box 219
Zing Systems, LP, 1994	box 219
Alan Thicke and Siegfried and Roy performances, approximately 1980	box 245
Physical Description: 2 VHS Tapes	
Angelo, Gordon and Co. correspondence, 1994	box 220
Art Smart proposal, 1994	

	box 220
Baccarat insurance proposal, 1996-1997	box 246
Restricted: Confidential materials have been separated from this file. Confidential records are restricted until January 1, 2047.	
Blockbuster correspondence, 1993	box 220
Blue Star correspondence, 1993	box 220
Boss Film news reports, 1995	box 220
Budgie The Little Helicopter LLP proposal, 1994	box 220
Burning Films correspondence and proposal, 1993-1994	box 220
Bylaws and corporate records for FFF&P, 1993	box 220
Curious Pictures news reports and proposal, 1996	box 220
Custom Films correspondence, 1995	box 220
Disney correspondence, 1995	box 220
Disney and Dream Quest merger agreement, 1996	box 220
Dream Quest news reports, 1996	box 220
Dream Quest negotiation documents, 1996	box 246
Restricted: Confidential materials have been separated from this file. Confidential records are restricted until January 1, 2047.	
Eastgate correspondence, 1996	box 220
Exos corporate information, 1995	box 220
Expense memorandum for FFF&P, 1995	box 220
Gipson Hoffman and Pancione correspondence, 1993-1994	box 220
Gutierrez, Andrade agreements, 1993-1997	box 220
The Magic Attic correspondence, 1994	box 220
North Tower Films	
Business plan, 1991	box 220
Business projections and news reports, 1991-1992	box 220
Corporation investment opportunities report, 1991	box 220
Correspondence, 1991-1992	box 220
Fulcrum International Partners correspondence and agreements, 1991	box 220
News reports, 1990	box 221
Offering memorandum, 1991	box 221
Offering outline, 1989-1991	box 221

Offerings and proposals, 1989	box 221
Partnership agreement, 1991	box 221
Resumes, 1992	box 221
Staples, Jim partnership agreement, 1991	box 221
Stationery, undated	box 221
Pablo Behrens correspondence, 1993	box 221
Patrick North correspondence, 1996	box 246
Restricted: Confidential materials have been separated from this file. Confidential records are restricted until January 1, 2047.	
Wang, Lucy scripts, 1995	box 221
Wang, Peter scripts, 1993-1995	box 221

## Electronic Game Card Inc. records, 2009 to 2010

Physical Description: 0.64 Cubic Feet (1 box) Physical Description: 0.50 Linear Feet

Scope and Contents Note: Materials contain the corporate records of Electronic Game Card Inc. from 2009 to 2010 collected by Eugene Martin Christiansen. The materials are comprised of correspondence between board members, other correspondence, agendas and meeting minutes, and financial analyses.

Arrangement Note: Materials are arranged alphabetically.

Title/Description	Containers
Agendas, 2010	box 222
Board of Directors, 2009-2010	box 222
Chapter 7 bankruptcy notice, 2010	box 222
Correspondence, 2008-2010	box 222
Dalton Petrie et al. vs. Electronic Game Card Inc. notice of class action lawsuit, 2010	box 222
Financial Assets Management, 2009-2010	box 222
Internal communications, 2010	box 222
Perell and Co. marketing materials, 2010	box 222
PricewaterhouseCoopers: Project Orange, 2010	box 222
Resignation of Eugene Christiansen, 2010	box 222
Securities and Exchange Commission subpoena, 2010	box 222
Steinberg, Leonard: estate's letter of agreement, 2010	box 222
Terms of engagement with legal counsel, 2010	box 222
Travel documents, 2009	box 222

Board meeting recording, 2010 January 07

Physical Description: 1 Digital Files (0.026 GB) WAV

box 245

Access Note: Digital files are open for research. Arrangements must be made in advance to access digital files; please contact UNLV Special Collections and Archives for additional information.

digital file 00

Processing Note: In 2019 and 2020, Sarah Jones minimally processed the born-digital materials off of one optical disc and subsequently entered descriptive information into ArchivesSpace. No access copies were made at the time of processing.

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### Gaming conference files, newsletters, and correspondence, 1974 to 2012

Physical Description: 15.35 Cubic Feet (24 boxes)

Physical Description: 13.10 Linear Feet

Scope and Contents Note: Materials include conference brochures, conference schedules, conference presentations and summaries, newsletters and bulletins, and correspondence related to Eugene Martin Christiansen's work as a gaming consultant from 1974 to 2012. The conference materials are primarily comprised of brochures, information packets, copies of presentations by Christiansen and other speakers, travel arrangements, registration information, and invitations. The newsletter and bulletins materials are comprised of newsletters and bulletins published by horse racing companies and interest groups, casinos and casino market research firms, and tourism research firms. The correspondence materials are primarily correspondence between Christiansen and other gaming researchers, casinos, state gaming control boards and other state agencies, gaming companies, banks and financial institutions, municipalities, and trade publications. The materials also include phone directories for Christiansen Capital Advisors.

Arrangement: The series is organized into three subseries: Subseries VII.A. Conference files, 1976-2006; Subseries VII.B. Newsletters and bulletins, 1976-2002; Subseries VII.C. Correspondence, invoices, and project proposals, 1974-2012.

### Conference files, 1976 to 2006

Physical Description: 3.84 Cubic Feet (6 boxes)

Physical Description: 2.90 Linear Feet

Scope and Contents Note: Materials include conference brochures, schedules, presentations, and summaries related to gambling, horse racing, and casinos from 1976 to 2006 collected by Eugene Martin Christiansen. The materials are primarily comprised of brochures, information packets, copies of presentations by Christiansen and other speakers, travel arrangements, registration information, and invitations.

Arrangement: Materials are arranged alphabetically by conference title or conference host.

Title/Description	Containers
African Casinos Expo, 1996	box 223
AIC Interactive Gaming & Wagering Conference, 1995	box 223
AILE Congress, 1994	box 223
American Gaming Summit, 1995	box 223
Asia Pacific Casinos & Gaming Conference and Exhibition, 1995, 1997	box 223
The Asia-Pacific Racing Forum, 1996	box 223

Asian Travel Tourism & Leisure Convention, 1996	box 223
Association of Racing Commissioners International Inc. Convention, 1995	box 223
Canadian Casino & Gaming Industry Summit, 1995	box 223
Center for Real Estate and Urban Economics, 1994	box 223
Convention of the Thoroughbred Racing Association of North America, 1990	box 223
Eater-Tainment Boom!, 1996	box 223
Entertainment Real Estate Forum, 1995, 1996	box 223
European Casino Executives Conference, 1996	box 223
European Conference on Gambling Studies and Policy Issues, 1994, 1998	box 223
Gamex, 1995	box 223
Gaming Development and Investment Forum, 1995	box 223
The Gaming and Entertainment Industries, 1995	box 223
The Gaming Industry: Current Legal, Regulatory, and Social Issues, 1998	box 223
Global Interactive Gaming Summit and Expo, 2002	box 223
GTECH World Leaders Forum, 1996	box 223
Harness Racing Congress, 1995	box 223
Harness Tracks of America Conference, 1992, 2000, 2006	box 223
Horse racing conference invitations, 1976-1989	box 223
Institute for International Research, 1995	box 223
International Conference on Risk and Gambling, 1990, 2000, 2006	box 224
International Gaming Business Expo, 1994-1997	box 224
International Hospitality Industry Investment Conference, 1998	box 224
International Simulcast Conference, 2005	box 224
Kagan Conference, 1996	box 224
Laventhol & Horwath Gaming Conference, 1980-1984	box 224
Mid-Atlantic Gaming Congress, 1999	box 224
Montreal Conference: Gambling and Risk-Taking, 1997	box 224
National Conference of State Legislatures, 1991	box 224
National Perspectives on Gambling/Casino Development, 1995	box 224
National Symposium on Lotteries and Gambling, 1988	box 225

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JUA 44J
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box 227
box 245
box 227
box 228

### Newsletters and bulletins, 1976 to 2002

Physical Description: 7.03 Cubic Feet (11 boxes)

Physical Description: 6.50 Linear Feet

Scope and Contents Note: Materials are comprised of newsletters and bulletins published by horse racing companies and interest groups, casinos and casino market research firms, and tourism research firms from 1976 to 2002. The materials are primarily related to horse racing and casino gambling and were collected by Eugene Martin Christiansen.

Arrangement: Materials are arranged alphabetically by publisher.

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# Correspondence, invoices, and project proposals, 1974 to 2012

Physical Description: 4.48 Cubic Feet (7 boxes)

Physical Description: 3.80 Linear Feet

Scope and Contents Note: Materials are correspondence between Eugene Martin Christiansen and other gaming researchers, casinos, state gaming control boards and other state agencies, gaming companies, banks and financial institutions, municipalities, and trade publications from 1974 to 2012. The materials also include phone directories for Christiansen Capital Advisors.

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digital file 00

Physical Description: 578 Digital Files (0.044 GB) PDF/A, DOC, XLS, PPT, TXT, CMG, EMC, BAK

Access Note: Digital files are open for research. Arrangements must be made in advance to access digital files; please contact UNLV Special Collections and Archives for additional information.

Processing Note: In 2019 and 2020, Sarah Jones minimally processed the born-digital materials off 58 floppy disks and 2 optical discs and entered descriptive information into ArchivesSpace. No access copies were created at the time of processing.

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