

# Tobacco

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quota system ended. Smokers have felt increased pressure to quit due to smoking bans and higher prices, on top of the longstanding health concerns and the social stigma.

The top two U.S. cigarette makers — Philip Morris USA and Reynolds American Inc. — are aggressively searching for a smokeless product that consumers will like. They are focusing on cigars, moist snuff, chewing tobacco and snus, which comes in tea bag-like pouches that users stick between the cheek and gum.

To move beyond cigarettes, Altria Group Inc. bought John Middleton Inc., the maker of convenience-store staple Black & Mild

cigars, last year. Its pending acquisition of UST Inc., whose Skoal and Copenhagen brands make it the U.S. market leader in smokeless tobacco, is expected to close during the first week in January.

Winston-Salem, N.C.-based Reynolds bought the Conwood smokeless tobacco business in 2006 and sells moist snuff under the Grizzly brand.

Richmond, Va.-based Altria, which also owned Marlboro-maker Philip Morris International, spun it off as an independent company in March. It has since shifted the production of 57 billion cigarettes to overseas factories, but it still buys tobacco grown in the U.S., spokesman Greg Prager said.

Prager said Philip Morris International, the world's biggest nongovernmental tobacco company, also buys tobacco from Brazil, Malawi, Italy, Greece, Turkey and other countries. He said U.S. tobacco remained a key component of the company's international blends, though he declined to specify how much is bought from U.S. sources, citing competitive reasons.

Exports of U.S. tobacco have played a big role in the crop's rebound. Foreign sales peaked in 1978 at 700 million pounds, but the price supports meant American farmers were undercut by developing countries such as Zimbabwe and Malawi selling tobacco for as little as a third of the U.S. cost. U.S.

exports slid to about 339 million pounds in 2005 before rising again to 398 million pounds in 2006, the USDA said.

The rebound was due to a weak dollar and rising currencies overseas, said Blake Brown, a North Carolina State University agricultural economist.

In recent months, a strengthening dollar along with a rebound in tobacco production in South America and Africa are causes for concern for export prospects, Snell said. And profit margins remain tight for farmers because of rising costs, Snell said. Whether tobacco companies offer price incentives will be crucial in determining how much U.S. tobacco is grown,

he said. "Today's farmers are not like yesterday's farmers — that since they grew tobacco last year they're going to grow it next year," Snell said. "These farmers will look at the market opportunities year to year."

Still, the U.S. is expected to remain the world's fourth-largest tobacco grower throughout this decade, trailing China, India and Brazil, according to the United Nations. Not only has tobacco production expanded outside the Southeast to places like Pennsylvania and Missouri, but farmers are feeling better about their prospects.

In 2004, 69 percent of North Carolina growers in one survey said they saw a

future in tobacco. Two years into the buyout experience it was 76 percent, according to the research conducted under National Cancer Institute grants. About a third of farmers said in 2006 they would advise their children to grow tobacco, up from about one-fifth in 2004.

Pasley said he expects to produce about 500,000 pounds of burley this year, and that he would have produced another 150,000 pounds if he'd gotten more rain.

"My goal is to sell 1 million pounds before I turn 30," he said.

As he sees it, the best thing tobacco has going for it is demand.

"People always chew and smoke," he said.

# Tiger

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General Motors."

Buick said last week that it would be cutting back on its deal providing courtesy cars at PGA Tour events.

GM is so concerned about costs that it cut advertising during the 2009 Super Bowl, although it still plans to sponsor the National Football League and likely air ads before and after the game. GM also has pulled out of the Oscars and Emmy Awards in 2009 — the first time in over a decade that it is not running ads right before, during or after the two events.

U.S. automakers, the single largest category of advertisers, cut their ad spending 18 percent to \$1.37 billion in the second quarter compared with the same period in 2007, according to TNS Media Intelligence in New York.

Foreign automakers also are trimming their spending on advertising in U.S. markets, with a 5.4 percent cut in the second quarter, for an overall 11 percent drop in U.S. auto ad spending to \$3.27 billion, the 12th quarterly dip in a row.

Woods has carried only two logos on his bag since he turned pro in August 1996. He was with Titleist through 1999 until Buick won a bidding war for its brand on a bag that gets more television time at tournaments than any other golfer.

Woods has not played since season-ending knee surgery after winning the U.S. Open, and he is not expected to return until next year, most likely in early March depending on his recovery. Steinberg said he would "expect there to be some exposure on the bag" when Woods next plays.

"I've got a few ideas, and we're in the process of working through that," he said.

## LEGAL NOTICES

### REGIONAL TRANSPORTATION COMMISSION Bid No. 09-017

#### Installation of ACS-Orbital Transit Vehicle Equipment

**Scope of Work:** It is the intent of this formal Invitation to Bid (ITB) to receive Bid Proposals from qualified Bidders for the removal of existing and installation of new, owner supplied ACS-Orbital Global Positioning System (GPS), Automatic Vehicle Location (AVL) and communication equipment on one hundred and sixty (160) fixed route transit coaches for the Regional Transportation Commission (RTC), 600 South Grand Central Parkway, Las Vegas, Nevada 89106 - 4512.

**Pre-Bid Conference:** Will be held on 12/04/08 at 10:00 , at the RTC's Integrated Bus Maintenance Facility located at 3210 Citizen Avenue, North Las Vegas, NV 89030. The purpose of this conference is to discuss the specifications.

**Bid Opening:** All must be received by 12/18/08 at 3:00 at the Regional Transportation Commission, 600 South Grand Central Parkway, Las Vegas, Nevada 89106, 1st floor reception desk. must be time-stamped no later than 3:01 p.m. Bids will be publicly opened immediately thereafter in Room 264. Bids time-stamped after that date and time will not be considered in the award and will be returned to the Bidder.

Solicitation Documents may be obtained on 11/25/08 at the Regional Transportation Commission, 600 South Grand Central Parkway, Las Vegas, Nevada 89106, 1st floor reception desk or by e-mailing a request to [bilynskyl@rtcnev.com](mailto:bilynskyl@rtcnev.com).  
Published: Las Vegas Sentinel-Voice November 27, 2008

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## LEGAL NOTICES

### LAS VEGAS-CLARK COUNTY LIBRARY DISTRICT INVITATION TO BID BID NO. 09-07

#### SPRING VALLEY LIBRARY EFFICIENCY REMODEL

NEVADA STATE LABOR COMMISSION PWP NUMBER: CL-2009-124

**SCOPE OF WORK:** Partial interior remodel of the existing Spring Valley Library.

**ESTIMATED COST:** \$332,575.00

**PREBID CONFERENCE:** A Prebid Conference will be held on **Monday, December 8, 2008, 2:00 PM (PST)**, in the Conference Room at the Spring Valley Library, 4280 S. Jones Boulevard, Las Vegas, NV 89103. The purpose of the Prebid Conference is to review the contract and specification documents and tour the job site.

**BID OPENING:** The bid opening will be held **Friday, December 19, 2008, 11:00 AM (PST)**, in the Multi-purpose Room at the Las Vegas Library, 833 Las Vegas Boulevard North, Las Vegas, Nevada 89101.

Bids will be accepted at the Reception Desk of the Las Vegas Library, 833 Las Vegas Boulevard North, Las Vegas, NV 89101 on or before **11:00 AM (PST), Friday, December 19, 2008**. Bids received at 11:01 AM (PST) or after will be returned unopened to the bidder.

Bidders and other interested parties are invited to attend the bid opening.

**Contractors must be qualified to bid in accordance with NRS 338.1382 at the time of bid opening.**

Specifications and drawings will be available, for pick up only, after **11:00 AM (PST), Monday, December 1, 2008** at the Business Office, 4th Floor, Las Vegas Library, 833 Las Vegas Boulevard North, Las Vegas, Nevada 89101. **The first set of specifications and drawings will be provided at no charge;** additional sets may be purchased for a non-refundable charge of \$30.00 per set. **All checks are to be made payable to LVCCLD.** If paying by cash, exact change is required.

To request a faxed copy of this Invitation to Bid notice, call the Clark County Fax on Demand System at (702) 455-5428 and request document #501.

Questions regarding this Invitation to Bid may be directed to Stephen J. Rice, General Services Director, telephone number (702) 507-3740.

BOARD OF TRUSTEES

LAS VEGAS-CLARK COUNTY LIBRARY DISTRICT

Published Las Vegas Sentinel-Voice - November 27, 2008



### HOUSING AUTHORITY CLARK COUNTY, NEVADA

5390 EAST FLAMINGO ROAD • LAS VEGAS, NEVADA 89122-5338  
PHONE (702) 922-1550 • FAX (702) 922-1626

#### INVITATION FOR BID FOR HAMPTON COURT - FIRE DAMAGE IFB #: 8329-0067

The Housing Authority of the County of Clark (HACC) is requesting sealed bids from qualified and experienced companies and/or individuals to provide repairs due to fire damage at Hampton Court, 1030 Center Street, Henderson, NV 89015 (a HACC developments).

Respondents to this solicitation must have documented experience of comparable work similar to the property listed above. Minority-Owned and Women-Owned businesses are encouraged to respond. A formal notice of this Invitation for Bids (IFB) has been properly posted and contains certain procedural and related requirements of HACC and the Bidders relative to the bid and award, and such notice of Invitation for Bids is hereby incorporated by reference in this document.

A Pre-Bid Conference meeting will be held on **December 10, 2008 at 2:00 PM** in the HACC Board Room, at which time the IFB documents, scope of work (SOW), and specifications will be distributed. A site visit will follow this conference. Sealed responses to this solicitation must be received at HACC by **December 22, 2008, local time on 2:30 PM**. No late bids will be accepted.

All IFB documents are available on the HACC website at [www.haccnv.org](http://www.haccnv.org) in Portable Document Format (PDF); or to pick up a copy you **must** call and make arrangements in advance with Contracts Department at 702-451-8041 Ext. 1424.  
Published Las Vegas Sentinel-Voice - November 27, 2008