

Entrepreneur

(Continued from Page 6)

to purchase a peddler's license from your city's Department of Business Licensing. This license allows you to operate a free-standing business on designated streets (check with them to determine on which streets you are permitted to locate your pushcart business.) If you sell food from your pushcart, you will also have to obtain a foodhandler's license (obtaining this license will require you to pass one or more special tests).



In most cities and towns there are entrepreneurs who have purchased or rented lots that they turn into sites for flea markets or bazaars. Usually they will rent you a space for your pushcart. (You can also rent a lot and set up your own flea market for yourself and other pushcart business owners).

Where you locate your pushcart business is critical. There will be hot competition for the high-traffic spots, so you will need to stake out and secure your location well in advance. If you participate in flea markets, bazaars or outdoor expos, remember that corner spots (spots on the corners of aisles or walkways) usually are the most visible and most desirable.



Be sure to print an ample supply of flyers and business cards - many pushcart vendors lose valuable repeat sales because they do not give customers a follow-up contact number. Developing a traffic chart will enable you to chart your customer base and how many people pass your pushcart daily.

How much income can you generate from a pushcart business? Pushcarts located within shopping malls like Baltimore's Fanueil Mall or Atlanta's Underground Atlanta can easily generate a six-figure yearly gross income, according to articles in publications like "Black Enterprise" and "Income Opportunities."

A street-based, pushcart business enterprise may be your ticket to entrepreneurial success, so don't wait. Investigate the possibilities street-based businesses can offer.

Pierre A. Clark is a nationally known self-employment expert and entrepreneurship columnist.

Sojourner

(Continued from Page 4) being made all around us.

Realize that it may be your child, or grandchild who crystallizes the meaning of this new Mars research into practical applications — and millions of dollars!

Fortunately, federal and state legislation and public policy encouraging public access to the commercial use of space research is already in place. What is required now is for Black America to be inventive and not get left behind!

Encourage each family to buy a computer, sign up

for the Internet and provide our young people with the tools to participate in this exciting and prosperous future. Just as our ancestors followed the great woman Sojourner Truth into freedom, let's follow her symbolic descendent — the Sojourner Truth Mars Rover into the 21st century.

Stephanie E. Myers, former director of the U.S. Office of Commercial Space Transportation, is an author, public speaker and vice president of the R.J. Myers Publishing Company.



Valerie Ambrose of Bridgeport, Ct. won a national essay contest to name the Mars explorer.

CLASSIFIED ADVERTISING EMPLOYMENT OPPORTUNITIES

ECONOMIC OPPORTUNITY BOARD OF CLARK COUNTY COUNSELOR

Drug and Alcohol counselor position. Salary \$20K+ is dependent on experience and certification. Counselor will be providing counseling services to residential and outpatient clients. Use of word processing skills is a MUST! Health insurance/cafeeteria plan/retirement package included.

Applications accepted until 4:00 p.m., Friday, August 8, 1997, at EOB Administration Building, 2228 Comstock Dr., No. Las Vegas, NV 89030.
AN AFFIRMATIVE ACTION/EQUAL OPPORTUNITY EMPLOYER
Published Las Vegas Sentinel-Voice — August 7, 1997

CLARK COUNTY, NEVADA
SENIOR OFFICE SPECIALIST

The Clark County Building Department is currently recruiting for a Senior Office Specialist. Coordinates and monitors accounting controls as related to the purchase of large vehicle fleet, fueling services, communications equipment, requests for facilities maintenance/repair and other general supplies and equipment. **REQUIREMENTS:** Graduation from high school and four (4) years of full-time general clerical experience. Two (2) years of full-time experience in the specialty field is desirable.

Salary Range: \$23,882.56 to \$37,015.68
Last day to apply: August 15, 1997

CLARK COUNTY APPLICATION PACKAGE REQUIRED
Apply to: Clark County Human Resources
500 S. Grand Central Parkway, Third Floor
Las Vegas, NV 89155
(702) 455-4565
EOE M/F/D
Published: Las Vegas Sentinel-Voice — August 7, 1997

AT NEVADA POWER WE'RE LOOKING FOR SOME HIGH ENERGY PEOPLE.


ANALYST, PERFORMANCE MANAGEMENT
Market Range - Min/Mid/Max
\$37,873/\$46,395/\$54,916
Qualifications:

- Degree in Business, Finance, Management or Economics. Master's degree preferred.
- Computer knowledge strongly desired.

Responsibilities:

- Assisting in the management of cross functional work teams to address operational and business improvement issues.
- Required to employ variety of techniques like process-design, organizational analysis and restructuring, team coaching and facilitation, competitive benchmarking and change management.

Closing date: August 15, 1997
*Resume must accompany application. Applications may be obtained from and mailed/faxed to:
Att: Vacancy #3232-97
Human Resources
Nevada Power Company
6226 West Sahara Avenue
Las Vegas, NV 89102
FAX: (702) 367-5053
Out-of-state applicants may obtain applications by calling (702) 367-5714.
EEO/F/M/D/V.
Drug Screen Required.



"The power behind the possibilities."

AT NEVADA POWER WE'RE LOOKING FOR SOME HIGH ENERGY PEOPLE.

MANAGER, CORPORATE SECURITY
Market Range - Min/Mid/Max
\$55,953/\$69,942/\$83,930

- Management and operation of all security services including supervision, training and implementation of security programs.
- Degree in Business or five years experience in field of security management.
- Certified Protection Professional (CPP) required.

Closing date: August 15, 1997
*Resume must accompany application. Applications may be obtained from and mailed/faxed to:
Att: Vacancy #3239-97
Human Resources
Nevada Power Company
6226 West Sahara Avenue
Las Vegas, NV 89102
FAX: (702) 367-5053
Out-of-state applicants may obtain applications by calling (702) 367-5714.
EEO/F/M/D/V.
Drug Screen Required.



"The power behind the possibilities."

CLARK COUNTY, NEVADA
AUDITOR II (INTERNAL AUDIT)

Clark County is currently recruiting for the position of Auditor II. This position plans and conducts a variety of financial, organizational, staffing, management, technical, operational, and/or similar audits individually or as a member of an audit team following accepted professional standards and governmental requirements; may perform specialized audits for privileged or regulated businesses. **REQUIREMENTS:** Bachelor's Degree in Accounting, Finance, Economics, Business or Public Administration or a field related to the work and two (2) years of full-time professional level experience in auditing, accounting and/or management review and assessment, preferably in a public agency setting. Possession of an appropriate advanced certification as a Certified Internal Auditor, Certified Public Accountant, Certified Management Accountant, or other related professional certification is desirable. Related experience may be substituted for the degree on a year-for-year basis. **EXCELLENT BENEFITS PACKAGE, INCLUDING FULLY PAID RETIREMENT. NO STATE INCOME TAX.**

Salary Range: \$37,897.60 to \$58,739.20
Closing Date: August 15, 1997

CLARK COUNTY APPLICATION REQUIRED.
Apply to: Clark County Human Resources Department
500 S. Grand Central Parkway, Third Floor
Las Vegas, NV 89155
(702) 455-4565
EOE M/F/D
Published: Las Vegas Sentinel-Voice — August 7, 1997

CLARK COUNTY, NEVADA
CLARK COUNTY LAW LIBRARIAN LAW LIBRARY


Clark County Law Library is currently seeking a qualified individual for the position of Law Librarian to develop and direct the implementation of goals, objectives, policies, procedures and work standards for the Clark County Law Library. This person shall serve at the pleasure of the Board of Trustees for Clark County Law Library. Duties include: planning and organizing the Law Library operations, directing the preparation and administration of the Library's budget and directing the selection of staff and providing for their training and professional development. **REQUIRES:** Master's Degree in Library Science, Finance or a related field and five (5) years of professional library experience, two of which must have been in a lead or supervisory capacity. Preference will be given to individuals with law library experience. Equivalent combinations of education and experience may be considered. **EXCELLENT BENEFITS PACKAGE, INCLUDING FULLY PAID RETIREMENT. NO STATE INCOME TAX.**

Salary Range: \$52,000.00 to \$82,000.00 DOQ
Closing Date: October 1, 1997

CLARK COUNTY APPLICATION PACKAGE REQUIRED.
Apply to: Clark County Human Resources Department
500 S. Grand Central Parkway
P.O. Box 551721
Las Vegas, NV 89155-1721
(702) 455-4565
EOE M/F/D
Published: Las Vegas Sentinel-Voice — August 7, 1997

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