REAL ESTAT

lenders still charge 1% to 2%

commission. One of the biggest

closing costs is the realty agent's

sales commission, typically 6%

or 7% of the gross sales price.

The seller usually pays this

large closing cost to anticipate is

the title insurance. Local custom

Attorney and escrow fees.

Local custom often determines

who will handle the sales closing

and who pays for it. Before

agreeing to pay these charges,

recording fees. When a transfer

tax is imposed by the local or

state jurisdiction, the seller

usually has to pay this cost to

convey title free of transfer taxes

to the buyer. However, mortgage

taxes (if any) and recording fees

Transfer fees, taxes and

ask how much they will be.

usually determines who pays.

Title Insurance. Another

(Continued from Page 6)

loan fees.

AFRICAN-AMERICAN HISTORY SEPTEMBER DATES TO REMEMBER

By Gwen Walker

Chicago Jazz Festival - Sept. 2-4: World's largest free outdoor jazz festival. Annually Labor Day weekend. For more information call 312-744-3315.

Farish Street Festival - Sept. 2-3: Jackson, Mississippi. A combination of jazz, blues, gospel and reggae music. Call 601-355-2787.

James Forten-Birthday Sept. 2: He was born of free parents in 1766. He later became an apprentice to a sailmaker and eventually purchased the company. He was an abolitionist and supported William Lloyd Garison's anti-slavery journal, The Liberator. He died March 4, 1842.

Michael Jordan Celebrity Challenge - Sept. 2-4: 52 topname celebrities compete with 4 amateur participants, each in a tournament played over 3 courses in 3 days-Indigo Run



GWEN WALKER

Golf Club. For information call Classic Sports, Mike Stevens; Dir 79 Lighthouse Rd, Ste. 414, Hilton Head Is, SC 29928, 803-671-2448.

SEPTEMBER BIRTHDAY'S

Terry Bradshaw - 9/2; Billy Preston - 9/9; Lola Falano - 9/ 11; Barry White - 9/12; Nell Carter - 9/13; B.B. King - 9/16; Shari Belafonte-Harper - 9/ 22; Ray Charles (Robinson) -9/23; Les McCann-9/23; Greg Morris - 9/27; Ben E. King - 9/ 28; Hershall R. Hawkins Jr. -9/29; Johnny Mathis - 9/30; Marilyn McCoo - 9/30

are usually the buyers responsibility.

One-year home warranty cost. Many home sellers and Real estate sales real estate agents gladly pay the typical \$250 one-year home warranty fee because it avoids problems, especially if the plumbing, wiring, furnace, water heater or built-in appliances malfunction within a year after the sale.

> Mortgage interest, property taxes and insurance fees. Depending on the time of the month the sale closes, the home buyer may incur substantial closing costs for mortgage interest for the current month. Since most mortgage interest is collected in arrears, it is usually best to close a home purchase on the last day of the month, so only one days interest will be collected at the closing. Because property taxes are prorated between the buyer and the seller according to the number of days

each owned the house in the local property tax year, check with your real estate agent to learn when is the best time to close the sale to minimize your property tax proration. As for the homeowner insurance premium, you will usually be expected to pay for a one-year insurance policy at the time of closing.

Unexpected closing costs. Most real estate agents are very good at preparing written closing cost estimates for their buyers and sellers. But those lists are not all-inclusive. No matter how carefully the agent, buyer and seller anticipate in the purchase contract for virtually every closing cost, unexpected fees such as for notary fees and utility deposits are sure to appear. For this reason, a few days before the closing, ask for a copy of your closing papers so you won't be surprised. If you question any closing cost, don't hesitate to inquire about it because

mistakes are often made by charging the wrong party. Finally, if you are the buyer, be sure to bring a cashier's check to the closing because this is one place your personal check, Visa, MasterCard, and American Express card are not welcome!

As always, please contact a professional for all your real estate needs or write to me c/o REALESTATE PERSPECTIVE. Las Vegas Sentinel-Voice Newspaper, 1201 South Eastern Avenue, Las Vegas, Nevada 89104.



POET'S CORNER

Victims And Victors (Spoils)

By Keith A. Brantley (Izulu Poets)

As they came, they became conquerors of this land. They took and they took until little remains and now victims take the blame for all the spoils that are spoiled.

The victims of the victors are less than welcome at home. Amidst the gluttony and the tyranny there is little security in the rumors of peace. We have never known the fires to cease. Throughout the years of welcoming spears the end now nears and in the event of peace. we will be left with a piece of the electric imaginary fantasia that was once the promise of life.

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"I'm sorry. I must have misplaced your paperwork...



"Your credit report isn't back." "Your income hasn't been verified yet." Don't be fooled by excuses. What appears to be a delay could be discrimination. You can fight back.

If you suspect unfair housing practices, contact HUD or your local Fair Housing Center. Everyone deserves a fair chance.



FAIR HOUSING IS THE LAW!

U.S. Department of Housing and Urban Development • 1-800-669-9777 • TDD 1-800-927-9275