

# BUSINESS

(Continued from Page 21)

hovers around 1%. In addition, there are often discounts available that the agency can take advantage of and pass along the savings to the client. However, if clients don't get in the habit of paying bills promptly to the agency, the agency may choose not to tie up its cash this way and bill the client in advance.

Do you need an agency or consultant? That depends on how important advertising is to your business. Can you afford an agency? The cost is modest when you consider the work they do for you. Will a marketing or advertising agency be interested in your business? Yes, if they figure they can make a fair profit in the arrangement. No, if they can't. A marketing or advertising agency is in business the same as you are, and neither of you can be expected to work for charity. Sometimes a monthly fee is added on to make your account profitable to an agency. Talk it over, Be honest. There's a good chance you'll be able to reach an agreement.

**Remember, Self-empowerment is the key - as a People and as a Nation!** Any questions? Write to me c/o Business, Las Vegas Sentinel-Voice, 1201 South Eastern Avenue, Las Vegas, NV 89104 OR CALL 456-3838.

## HOTEL/GAMING COURSE

(Continued from Page 9)

the "best demonstrated practices" of casino operations and systems currently utilized in the industry so that they will be able to apply these concepts to their operation. This course is an excellent opportunity for "new to gaming" personnel to acquire critical information necessary for planning and implementation of new "start-up" operations.

Ken Moberly, the product development specialist for International Game Technology, will serve as an instructor and course moderator for the week. Other faculty will include Tom Chamberlain, slot manager, Clarion

Hotel/Casino; Tom Doyle, C.P.A., a gaming consultant for Lodging Systems; Bill McNabola, product development manager, Aristocrat Inc.; Hugh Gallagher, director of casino operations and control for Lodging Systems; Dave Miller, manager of the customer support department for International Game Technology; Bob Moreland, slot department manager and director of slot operations for several Las Vegas and Laughlin properties; Ron Reigle, director of corporate compliance for Peppermill Hotel/Casino; and Steve Urie, president of Lodging Systems.

(See Hotel/Gaming, Page 24)

## CLASSIFIED ADVERTISING

### EMPLOYMENT

#### CITY OF NORTH LAS VEGAS PURCHASING AND RISK MANAGEMENT SPECIALIST Salary Range: \$30,887-\$41,181

There is an opening for the above position in the Purchasing Division of the Finance Department. Min. requirements include: Grad. from an accredited college/univ. with a Bachelor's degree in bus./pub. admin. preferred; four (4) yrs. progressively responsible experience buying/purchasing a variety of commodities and services typically used by government agencies OR (4) yrs. in risk management at the administrative, supervisory or managerial level. (Experience in municipal govt. with familiarity in fiscal activities, purchasing, risk mgmt. or mgmt. assistance preferred.); must be able to work any shift or days of the week; valid Nev. Class C driver's license. (See posted Position Description posted in Personnel Dept. for specific requirements.)

Filing opens 7 AM, Thursday, 5/5/94. Completed applications must be received in the Personnel Department by the closing date of 5:00 p.m., 5/17/94. Resumes without application NOT accepted. No faxes.

APPLY:

CITY OF NORTH LAS VEGAS  
PERSONNEL DEPARTMENT  
2200 Civic Center Drive  
North Las Vegas, Nevada 89030  
(702) 649-0257

7 AM - 6 PM; Tuesday-Friday

AN AFFIRMATIVE ACTION/EQUAL OPPORTUNITY EMPLOYER

Hiring only those individuals authorized to work in the U.S.

Published: Las Vegas Sentinel-Voice - May 12, 1994

## EMPLOYMENT OPPORTUNITIES

Boulder Station is now interviewing for all positions, including the following:

Dealers  
Slot Technicians  
Cage Personnel  
Housekeepers  
Food & Beverage

Applications accepted for all positions.  
Apply in person,  
Monday through Friday, 7 a.m. - 6 p.m.  
Saturday, 9 a.m. - 1 p.m.

Boulder Station  
Human Resources  
Corner of Boulder Highway and Nellis  
5150 Boulder Highway, Las Vegas, NV 89122  
(702) 456-JOBS (5627)

Boulder Station is a drug-free workplace EOE/ADA.

## BOULDER STATION

### EMPLOYMENT OPPORTUNITY OCCUPANCY/ELIGIBILITY SPECIALIST-1

The Housing Authority of the City of North Las Vegas is seeking qualified applicants for the position of Occupancy/Eligibility Specialist-1 until 4:00 p.m. on May 20, 1994 at its Administrative Offices located at 1632 Yale Street, North Las Vegas, NV 89030. (Applicants must submit a detailed resume as well as a Housing Authority application.)

The Occupancy/Eligibility Specialist-1, under the general supervision of the Section 8 Coordinator, determines initial and continuing eligibility for applicants and recipients for Housing Authority Rental Assistance Programs. This position handles a caseload of 350-400 clients.

**EXAMPLES OF DUTIES:** Interviews applicants, completes prescribed application and verification forms, determines eligibility and selects applicants following policies and procedures, briefs families regarding their responsibilities, may do investigation to detect fraud, computes tenant rent and performs other required computations. Completes applicant files, prepares routine correspondence and forms. Types and uses word/data processing.

**MINIMUM QUALIFICATIONS:** High School diploma and one year responsible experience in administration of public housing programs, operations and activities, supplemented by specialized courses in social services.

**ANNUAL SALARY RANGE:** \$18,993.51 - \$25,324.63

**HOURLY SALARY RANGE:** \$9.1315 - \$12.1753.

Excellent benefits.

(A copy of the complete Job Description is available from the Administrative Office from 8:00 am to 12:00 noon and 1:00 - 4:00 pm, Monday through Friday.)

ONLY THOSE APPLICANTS DEEMED MOST QUALIFIED WILL BE INVITED FOR INTERVIEW. REFERENCES WILL BE CHECKED.

EQUAL OPPORTUNITY EMPLOYER

IT IS THE HOUSING AUTHORITY POLICY TO MAKE "REASONABLE ACCOMMODATION" TO ENSURE EQUAL OPPORTUNITY FOR OTHERWISE QUALIFIED HANDICAPPED OR DISABLED PERSONS. A PERSON IS CONSIDERED TO BE QUALIFIED IF HE OR SHE MEETS THE BASIC PREREQUISITES FOR THE JOB AND CAN PERFORM THE ESSENTIAL FUNCTIONS OF THE JOB WITH OR WITHOUT REASONABLE ACCOMMODATION.

Published: Las Vegas Sentinel-Voice - May 12, 1994

### SIGN INSTALLATION BUSINESS FOR SALE

No Electric Signs.  
Priced to Sell at \$45,000  
Terms available.  
Call 383-6900

### ACCOUNTING CLERK

KVVU TV5 has an immediate opening for an Accounts Payable clerk. Minimum 2 years accounting required. Computer knowledge a must. Call 435-5555, Monday-Thursday, 7 AM- 5 PM, Friday, 8 AM-Noon. KVVU is an Equal Opportunity Employer.

### IT PAYS TO ADVERTISE

## LEGAL NOTICES

### HOUSING AUTHORITY OF THE CITY OF LAS VEGAS INVITATION FOR BIDS IFB #B94012: WINDOW GLASS

- The Housing Authority of the City of Las Vegas, Nevada, hereinafter referred to as the "LVHA," will receive bids from qualified firms to provide the LVHA with window glass.
  - Bid conditions and specifications are on file and may be procured from the LVHA Purchasing Agent, Mike Gifford, at the LVHA Purchasing Office, 420 N. 10th Street, Las Vegas, Nevada 89101, (702) 386-2973, until 4:00 p.m. of Wednesday, May 18, 1994.
  - All required bid documents shall be returned to the LVHA Purchasing Agent, Mike Gifford, in a sealed envelope, by 10:00 am. Thursday, May 19, 1994, at the LVHA Executive Office, 420 N. 10th Street, Las Vegas, NV 89101 (US MAIL TO: PO Box 1897, Las Vegas, Nevada 89125), at which time and in the LVHA Commission Chambers all bids submitted shall be publicly opened and read aloud.
  - The LVHA encourages minority and women owned firms to submit bids.
  - The LVHA reserves the right to reject any or all bids, to waive any informalities in the bid process, or to terminate the process at any time before award if deemed by the LVHA Purchasing Agent to be in the best interest of the LVHA.
  - No bid submitted shall be withdrawn for a period of sixty (60) days subsequent to the deadline for receiving bids, without the written consent of the LVHA Purchasing Agent.
- HOUSING AUTHORITY OF THE CITY OF LAS VEGAS, NEVADA  
/s/ Tom Aholson, Acting Executive Director  
Published: Las Vegas Sentinel-Voice - May 12, 1994  
Dated: 05/10/94

### Housing Authority of the City of Las Vegas QUALIFICATION BASED SOLICITATION FOR PROFESSIONAL SERVICES QBS #S94006

- The Housing Authority of the City of Las Vegas, hereinafter referred to as the "LVHA," will accept proposals until 5:00 p.m. "local time" on Friday, May 27, 1994 at the LVHA's Development/Modernization Office, 2800 East Walnut Avenue, from qualified firms or individuals to:  
Provide design services for Comprehensive Modernization of thirty eight (38) units in the Herbert Gerson Park development, including design of new pitched roofs and installation of central A/C and heating units, per Public Housing Modernization Standards (7485.2). The design should closely mirror the efforts of the newly rehabilitation units that will be adjacent.
- Solicitation documents, including: CONDITIONS OF SOLICITATION, AGREEMENT BETWEEN OWNER AND ARCHITECT, and ADDITIONAL CLAUSES AND REQUIREMENTS, may be acquired at the LVHA's Development Office, 2800 E. Walnut Avenue, Las Vegas, Nevada, Monday through Friday, 8:00 a.m. to 4:30 p.m. If acquired in person, prospective proposers are requested to present their business cards when receiving the documents. Further information may be obtained by contacting the LVHA Development/Modernization Coordinator, Rory D. Lorenzo, at (702) 384-2278 or (702) 384-5083.
- The LVHA reserves the right to reject any or all proposals, to waive any informalities in the process, or to terminate the process and award at any time.
- No proposal submitted shall be withdrawn for a period of sixty (60) days subsequent to the opening of proposals, without the written consent of the LVHA.
- The LVHA encourages MBE and WBE firms to submit Solicitations.
- The LVHA will evaluate the responsible and responsive solicitation submitted and assuming no discrepancies in the solicitation, anticipates Award will be made no later than June 31, 1994.  
/s/ Carl O. Rowe, Executive Director  
Date: May 1, 1994  
HOUSING AUTHORITY OF THE CITY OF LAS VEGAS, NV  
Published: Las Vegas Sentinel-Voice - May 12, 1994

**AFRICAN/AMERICAN**  
openings in Major Health Corp. Featured in Dec. '93 Black Enterprise. Income potential \$40K to \$60K & up + other major benefits. Shaklee Corp. Will train, for interview call 891-8663.

### EXECUTIVE DIRECTOR Community-Based Housing Corp.

Non-profit development copr. serving low/mod. income residents of N. Las Vegas seeks seasoned, entrepreneurial manager who can sustain diverse public/private partnership undertaking vacant property development, delivery of loan/construction services, self-help workshops and outreach. Excellent people, organizational, fund-raising and multiple project management skills. Experience in housing development a plus. Salary DOE. Resume by 5/25 to Search, 2413 S. Eastern, Ste. 254, Las Vegas, NV 89104.