

MONEY MANAGEMENT

HOW TO OBTAIN TAX-FILING AND PAYMENT EXTENSIONS

If you don't think you'll have time to complete your 1993 federal income tax return by the April 15 due date, the Nevada Society of CPAs points out that you can easily obtain an extension to file your tax return. What's more, if you're subject to a retroactive tax increase as a result of the Omnibus Budget and Reconciliation Act of 1993, you can pay part of your 1993 tax liability after April 15.

AUTOMATIC EXTENSIONS

You can obtain an automatic four-month extension of time to file your tax return by filing Form 4868 by April 15. You are not required to provide the IRS with any reasons for requesting this extension.

If you are on active military duty outside the United States or Puerto Rico on April 15, 1994, you get an automatic two-month extension (until June 15) to file your tax return, without the necessity of filing Form 4868.

United States and residents who live or have their principal place of business abroad on April 15 also qualify for the automatic two-month extension without filing Form 4868, but must attach an explanatory statement to their tax return. These individuals can obtain an additional two-month extension (until August 15) by completing Form 4868.

ADDITIONAL FILING EXTENSIONS

If you reach the end of your four-month automatic extension period and still need more time to file, you can request an additional two months by filing Form 2688, Application for Additional

Extension of Time to File. However, you must provide the IRS with a reason requesting this extension. Acceptable reasons might include that fact that you have not yet received necessary documents, such as a Partnership K-1, or that you have been seriously ill. Keep in mind that the IRS will only grant you the additional two-month extension if you had previously filed Form 4868.

LATE PAYMENT PENALTIES

Obtaining a filing extension does not excuse you from paying your 1993 taxes on time. You must estimate your 1993 tax liability and send the balance of

taxes due to the IRS by the April 15 due date. Failure to pay your taxes could result in a penalty of one-half of 1 percent of the tax not paid for each month (or part of a month) it remains unpaid, up to a maximum of 25 percent. You may also be hit with a penalty if the unpaid taxes are more than 10 percent of your tax liability. Additionally, you will have to pay interest on any taxes due from April 15 until the date your payment is received by the IRS. Be aware that special rules apply to individuals who are in the armed forces.

PAYMENT EXTENSIONS

What if you cannot pay your

tax liability at the time you file for an extension? In such cases, you must submit Form 1127. This form requires you to document three details of any extraordinary hardship preventing you from paying your taxes on time. The IRS will review your case to determine if a late payment is acceptable. There are also procedures for requesting an installment payment agreement when you file your return.

Individual taxpayers who are liable for additional 1993 taxes solely by reason of the income tax rate increases under the new law may elect to pay the addi-
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GENERAL FOODS USA AWARDS LARGEST MINORITY VENDOR CONTRACT OF \$2.9 MILLION TO MAYS CHEMICAL COMPANY, INC.

General Foods USA recently announced that it has awarded the largest single minority contract in its history — totaling \$2.9 million — to Mays Chemical Company, Inc. of Indianapolis, Indiana.

"As a company we're committed to providing opportunities for minority owned businesses," said Robert S. Morrison, President of General Foods USA and Executive Vice President of Chicago-based Kraft General Foods North America, during a contract signing ceremony at General Foods headquarters in White Plains. "Our objective is to ensure long-term relationships with minority vendors that are mutually beneficial to both companies. Mays Chemical has demonstrated the ability to provide consistently high quality goods and services to General Foods nationwide. It is a pleasure to award them a contract that will help grow their business."

"Kraft General Foods and General Foods USA have been customers since 1984," said William G. Mays, President of Mays Chemical Company, Inc.

"The relationship has been a good one, and we're very happy to see it flourish."

Mays Chemical is a privately owned chemical distributor to the food, pharmaceutical and personal care industries. Its location in the center of the United States enables it to serve General Foods USA plants throughout the country — from Entenmann's in Bay Shore, LI, to Maxwell House in Houston, to Kool-Aid in Chicago.

Founded in 1980 by Dr. Mays, an African American, the company had 1993 sales of \$65 million.

General Foods USA is a \$7 billion operating unit of Kraft General Foods, Inc., the multinational food business of Philip Morris Companies Inc.



GENERAL FOODS USA AWARDS \$2.9 MILLION CONTRACT TO BLACK-OWNED CHEMICAL CO. — Robert S. Morrison (seated right), President, General Foods USA and Executive Vice President, Kraft General Foods North America, and William G. Mays (seated left), President, Mays Chemical Company, Inc., a black-owned, and Indianapolis-based chemical distributor to the food, pharmaceutical and personal care industries, sign an agreement in which Mays Chemical will provide \$2.9 million in goods and services to General Foods nationwide. The contract is the largest ever awarded by General Foods USA to a single minority vendor. Looking on during the signing ceremony are (standing, left to right): Bob Ravallo of General Foods USA, Jeff Kenton of Mays Chemical Company and General Foods' Dr. Charles J. Cante.



WE'VE HELPED LAUNCH MORE SMALL BUSINESSES THAN LEMONADE.

Come to think of it, lemonade stands are about the only small businesses we haven't had the pleasure of lending money to. (At least not yet.) At U.S. Bank, we salute small businesses and we recognize the kind of special support they need. In fact, we've made more small business loans than anyone headquartered in the Northwest. And we're proud to offer established small businesses a variety of loan programs, such as our SBA loan. Which can provide resources to help propel your business to the next level. If you've been considering a loan, give us a call. We'll take the time to make sure you get the one that's right for you. A policy that many of our customers find rather refreshing.



SBA loans from the Northwest's largest lender.