

CLASSIFIED ADVERTISING**INVITATION TO BID**

Sealed bids for Bid No. 93.1730.11 for construction of: Oakey Detention Basin and Conveyance System Phase I, will be received by the City of Las Vegas until 3:00 P.M., Las Vegas time NOVEMBER 24, 1992.

ALL BIDS MUST BE FILED AT THE OFFICE OF THE CITY CLERK, 10TH FLOOR, CITY HALL COMPLEX, PRIOR TO 3:00 P.M., ON THE DATE ESTABLISHED ABOVE.

Bids will be publicly opened and read aloud, immediately after the established closing time and date, in the Office of the Purchasing and Contracts Division, 1st Floor, City Hall Complex, 400 East Stewart Avenue, Las Vegas, Nevada.

All documents pertinent to this Invitation to Bid may be examined at:

Office of the Purchasing and Contracts Division, 1st Floor, City Hall
Construction Notebook, 3131 Meade Ave., Las Vegas, Nevada
F. W. Dodge Co., 1850 East Flamingo Rd., Suite 107, Las Vegas, Nevada

FOR COMPLETE INFORMATION ON FUTURE FORMAL BIDS AND QUOTATIONS, CALL THE BID HOTLINE AT 383-0889.

Bid documents may be obtained at the Office of the Purchasing and Contracts Division, **FOR A NON-RETURNABLE FEE OF \$50.00 PLUS \$5.00 POSTAGE AND HANDLING FEE IF MAILED.** Checks are to be made payable to City Treasurer, City of Las Vegas. **No Bid Documents will be mailed until the City receives the check for the complete amount.**

Prospective bidders are requested to direct any questions concerning this project/bid to the applicable City of Las Vegas representative listed below:

Questions in regards to Technical Specifications and Bid Form items/quantities should be directed to Gerald W. Simpson, Senior Civil Engineer, Boyle Engineering Corporation at telephone No. (702) 731-5511 between the hours of 10:00 A.M. and 3:00 P.M., Monday through Friday.

All other questions should be directed to Ron Delabarre, Contract Specialist, Purchasing and Contracts Division, at telephone No. (702) 229-6231, between the hours of 9:00 A.M. and 3:00 p.m., Monday through Friday.

The Owner reserves the right to waive any informalities or to reject any or all bids.

Each bidder must deposit with his bid, security in the amount, form, and subject to the conditions stipulated by the Owner.

No bidder may withdraw his bid within sixty (60) calendar days after the actual date of the opening thereof.

A PRE-BID CONFERENCE CONCERNING THIS PROJECT WILL BE HELD ON NOVEMBER 4, 1992 AT 9:00 A.M., IN THE OFFICE OF THE PURCHASING AND CONTRACTS DIVISION CONFERENCE ROOM, 1ST FLOOR, CITY HALL. THE PURPOSE OF THIS CONFERENCE IS TO DISCUSS THE PROJECT IN DETAIL AND TO CONSIDER PROSPECTIVE BIDDERS' CONCERNS.

The estimated monetary range of this project is \$6,500,000 to \$8,500,000.

Dated 10/19/92

Ralph Shackelford
Ralph Shackelford, Director
Department of General Services

Richard D. Goecke
Richard D. Goecke, Director
Department of Public Works

Lee M. Jennings
Lee M. Jennings, CPPC, Chief
Purchasing & Contracts Division

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651-0094.
Consignments welcome.

**FOR
CLASSIFIED
ADVERTISING
CALL
383-4030**

BANK FAIR

(Continued from Page 7)

Western will establish a full service branch and FIB will open a service center.

Edmond laughed and said that before the Rodney King uprising, banks "didn't give West Las Vegas a thought."

The bank fair provided local business people a chance to meet top bank officials and make appointments to discuss loans. In addition, those attending were able to voice their problems and experiences with local banks in a public hearing format designed by Richard Blue, community relations coordinator for the City of Las Vegas. "We are pleased with the turnout," said Blue. "We intend to answer people's questions in writing within 120 days," he said.

During the public forum, bank and government officials got an earful.

"When applying for a loan," Andre Dixon, co-owner of C&A's ceiling cleaning businesses said, "it was suggested we relocate to the West Side. I feel that blacks should be able to do business in any section of the city."

Real estate appraiser, David Douglas, complained that African American real estate appraisers do not get work from banks. "Some people don't look at our (African American) property the same way they look at others (white)," explained Douglas.

Douglas, who said he had done appraisal work in other states, said that a closed network of banks and appraisers kept out African American appraisers in Nevada.

Both Hector Lopez, owner of a courier firm, and Dennis Price, an environmental consultant said that banks discriminated against non-whites in their procurement policies. Dennis said even though he got work from Clark County, he could not even get a call back from bank executives. Dennis seized the moment, and distributed his cards and brochures on the spot—to the delight of the audience.

North Las Vegas Councilman Theron Goynes urged the banks to look into the Windsor Park area which needs rehabilitation. "I have seen a lot of changes," said Goynes, "but we have a long way to go."

Local banks came under scrutiny this summer by the Alliance for Fair Banking which did a study, "Cashing Out," which documented racially discriminatory lending practices. The report was filed with the Federal Reserve.

The local report was further substantiated when the Boston

Federal Bank did a similar study and came up with the exact same findings.

In addition, a complaint against the bank practices of U.S. Bank was filed with the Federal Reserve pending its takeover of local Bank of America branches by the Southern Nevada Reinvestment and Affordable Housing Committee. "As a result of our federal filing," said Barbara Buckley, attorney and member of SNRAHS, "U.S. Bank submitted a CRA (Community Reinvestment Act) plan for Nevada." The Community Reinvestment Act is a federal law which requires that banks make loans in all areas they service.

Buckley felt that community pressure and the work of Councilman Hawkins got the banks to the fair on Sunday.

Both Hawkins and State Senator Joe Neal said that additional banks fairs were needed. Plans are afoot for a second fair in early 1993 targeted to first time buyers.

FIB president, Studdert, also told the audience the bank offered scholarships to students who needed financial aid and that entry level teller jobs were available at \$9 an hour. Studdert went on to say that his bank was the only one which offered Title I home improvement loans at 8.25 to 8.75% interest.

Rodney Chaney, an African American FIB loan specialist said he had seen improvement at the bank and praised Studdert for his leadership.

But Horatio Lopez urged bank executives to be sure that employees in the branches changed their attitudes about non-white applicants. "There may be a new attitude with CEO's and bank presidents," said Lopez, "but it has got to get down to the branch level."

There was good advice just for the asking at Sunday's fair. "Business loan applicants must be prepared with a business plan plus personal and business tax returns and financial statements," explained Evan

Childers, of UNLV's Business Development Center. Childers said the business plan was crucial and must contain a description and analysis of the product or service, the market and projected profit.

"People must help themselves," said Childers firmly. "Do a good business plan. Be prepared when you go to the bank." Small business owners can get help in writing a plan at the UNLV Small Business Development Center. Business people interested in loans to acquire real estate, especially rental units, should contact First Western, advised Jay Hine, First Western vice-president. Hine also said this was a good time to get a home equity loan which can be used as seed money for a small business venture.

"Sometimes people forget that real estate is also small business," said Hine. "We lend money for acquisition and rehab."

Although State Senator Joe Neal expressed satisfaction with the bank fair, he said the proof of the "new era" would be in the number and size of loans extended to African American business people.

"It is a change of attitude," said the battle-weary State Senator. "But they have been pressured. They must treat blacks the same as everyone else."

At the end of the fair, Councilman Hawkins got effusive praise from bank execs who lined up to shake his hand. Hawkins reminded everyone that State Senator Neal was an equal part of the effort and had worked very hard on behalf of black business in Las Vegas.

Local business people can get additional help at a seminar on Loan Packaging from 1-4 p.m., Dec. 5 at the Moulin Rouge, organized by Kimberly Bailey of the Economic Opportunity Board. For information you are urged to call 647-7735.

For those who need help putting together a business plan, call Evan Childers at 399-6300.

LIBRARY DISTRICT

(Continued from Page 17)

African American," said Louise Walker, a retiree attending the meeting, "this is it. Maybe they do need a liaison person with West Las Vegas and maybe other areas, but not at \$125 an hour."

Two West Las Vegas employees, Linda Porter and Deborah Jackson have filed formal charges of racial discrimination in hiring and promotion against the library with the state's Equal Rights Commission.

Tuesday's County Commissioners meeting about library operation is just the beginning of public scrutiny. The City Council will also look into the library situation this week, and in January the State Legislature will look into the matter when Assemblyman Williams introduces legislation to reorganize the way the library district operates.