

## CONSOLIDATION NEEDED

"There is an urgent need for black professional firms and organizations to pool their resources and go after larger contracts if they expect to prosper and move out of the small operation category, and into the major field of contracting," Samuel J. Cornelius, deputy director of the U. S. Department of Commerce's Office of Minority Business Enterprise (OMBE) told a group of black educators in Washington, D. C.

Speaking before the American Assembly of Collegiate Schools of Business, Cornelius said, "Most black firms and organizations who seek contracts for various services are too small to go after the larger, more profitable contracts. By combining their talents and resources they would be expanding their capability and could meet the requirements necessary to bid for and service a major contract."

Cornelius said that black construction contractors are beginning to use this pool approach successfully, as are black trucking firms and others.

# B L B

by Brother Robert

As you know, the initials B.L.B., could stand for many things; we like the popular phrase "Brother Love Brother," because that is the missing ingredient needed for the betterment of the condition and position of the Black brothers and sisters especially here in America... Our lack of brotherly love... We must stop accusing the white man of "holding us back" oh sure there are those who make an effort to retard our progress, but their success depends on our lack of brotherly love... Without "B-L-B" we hold ourselves back. Brotherly Love is a shield of protection given to us by nature, it protects us against wrong foing from within and wrong doers from without... Our unity without brotherly love, is like "love" without understanding, the "adhesive" is missing... We MUST start thinking in terms of BROTHERLY LOVE, and stop fighting and "ripping off" each other... Here's how to check Yourself out:

Stand before Your mirror, look Yourself in the face and see how You feel when You say: "B-L-B" means BROTHER LOVES BROTHER, and "B-L-B" means BLACK LOVES BLACK.

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